



Position: ReStore Sales Manager
Starting Salary: \$40,260
Full Time, Memphis, TN

The ReStore Sales Manager is responsible for managing the ReStore staff, the day-to-day floor operations of the store and ensuring the success of the ReStore by generating income and managing expenses of the ReStore through sales and other revenue-generating programs.

Roles & Responsibilities

- Create a fun, safe and personalized experience for ReStore customer base
- Responsible for overseeing the work of staff and volunteers on duty and facilitating a positive, team-oriented environment for those individuals to achieve their full potential
- Ensure quality customer relations; address comments and grievances in a professional manner
- Oversee internal processes to effectively direct the flow of materials in and between the store and the warehouse
- Continually improve the overall appearance and safety of the ReStore and warehouse operations to maximize efficiencies
- Organize store layout and rotate merchandise in a way that best catches customers' attention, simplifies customer shopping and promotes products
- Lead volunteer groups on store projects when needed

Position Type and Expected Hours of Work

This is a full-time position. This role will frequently lift and move items weighing 50 to 80 pounds with help. Days and hours of work are Monday through Saturday, based on the needs of the business. Evening and weekend work will be required as job duties demand.

Education & Work Experience

- 3-5 years of knowledge and experience in retail or service industry
- High School Diploma or equivalent
- People management experience
- Experience working with and supervising volunteers in a non-profit organization
- Box Truck and/or forklift operation experience preferred
- Product knowledge of building supplies, home improvement, and/or furniture is a plus

How to Apply

Applicants should send a resume and cover letter outlining how they meet the specific requirements of the position to habitathr@memphishabitat.com. Make sure to include the position title in the subject line of the email. **No phone calls please.**

While we sincerely appreciate all applications, only those candidates selected for interview will be contacted. Please note the selected candidate will be required to meet employment verification requirements, pass pre-employment screenings, background checks, and sex offender registry checks.

About Habitat for Humanity of Greater Memphis

Habitat for Humanity's vision is a world where everyone has a decent place to live, and since 1983, Habitat for Humanity of Greater Memphis has been working to realize that vision in Shelby County. Memphis Habitat partners with people in our community to help them build or improve places they can call home through new home construction, rehabilitation work and Aging in Place home modifications for seniors. Our employees enjoy a relaxed work environment and a real opportunity to make a difference in our community.



Habitat for Humanity is pledged to the letter and spirit of the U.S. policy for the achievement of equal housing opportunity throughout the nation. We encourage and support an affirmative advertising and marketing program in which there are no barriers to obtaining housing because of race, color, religion, sex, handicap, familial status, or national origin. Habitat for Humanity is an equal opportunity employer.