



MISSISSIPPI School of Banking

April 7-13, 2019
OXFORD, MS

Mississippi Bankers Association • P.O. Box 37 • Jackson, MS 39205
601-948-6366 • Fax 601-355-6461 • msbankers.com

PURPOSE AND PHILOSOPHY

The Mississippi School of Banking, established in 1970 by the Mississippi Bankers Association, provides the practicing banker an integrated and complete set of usable courses covering all aspects of banking, as well as overall bank management.

The School fosters academic and social interactions with fellow bankers conducive to joint bank problem solving at the School and later in the workplace. The curriculum is designed as a stepping stone to graduate banking schools.

BENEFITS

Senior bankers in Mississippi recognize the Mississippi School of Banking for the quality of its graduates. This program assists practicing bankers' advancement in their careers by improving their abilities and expanding their horizons.

Graduates of the school are successful because they receive:

- Instruction from qualified faculty selected for their banking experience, knowledge, and delivery style
- Mississippi-based cases on current banking problems and solutions
- Proven, professionally-coached bank management simulation
- Informal opportunities to exchange ideas and build relationships with other aspiring bankers

ELIGIBILITY AND ADMISSION

To be admitted as a first-year student, an applicant must be:

- An employee or director of a commercial or savings bank, savings and loan association, or bank regulatory agency
- A high school graduate
- Twenty-one years of age when classes begin
- Approved by a senior officer of his or her institution

Applicants are accepted until the first-year class is filled. Preference is given to Mississippi Bankers Association member institutions.

CURRICULUM

Business of Banking

- Accounting
- Asset Liability Management
- Bank Management Philosophies and Practices
- Bank Marketing
- Bankruptcies
- Bank Operations and Internal Controls

- BSA/AML & OFAC Challenge
- Commercial Credit Analysis
- Corporate Governance
- The Economy
- Financial Statement Analysis
- Insurance Risk Management
- Management of Bank Funds
- Money and Banking
- Strategic Planning

Management Skills

- Communications
- Human Relations and Motivation
- Leadership
- Loan Volume Development
- New Product Development

Regulation

- Banking Law
- Legislative Process
- Regulatory Enforcement Actions

Bank Services

- Cash Management
- Commercial Lending
- Community Banking Outlook
- Community Responsibility
- Customer Service
- Installment Lending
- Internet Banking
- Real Estate Lending
- Retail Banking
- Technology, Payments and Cybersecurity
- Total Banker

"The Mississippi School of Banking serves as one of the primary professional and leadership development opportunities at the center of our corporate learning and development program. The strong, solid curriculum and accomplished, experienced faculty impart the knowledge and insights bankers need to excel while the team-oriented environment helps class members build lifelong professional relationships."



Loper

*D. Shane Loper
Sr. Executive Vice President
Hancock Whitney Bank*

“The Mississippi School of Banking has proven to be a win-win for both Citizens Bank and its employees. Employees view the opportunity as a reward for hard work and dedication, and their participation in the program has consistently elevated their performance, confidence, and value at work. Armed with a broader knowledge base and a deeper skill set, our Mississippi School of Banking graduates have yielded great dividends for the training investment.”



Sanderson

Robin Sanderson
Sr. Vice President
Citizens Bank, Columbia

TUITION

Tuition covers instruction, housing and meals, as follows:

- Books, materials, and certificate of completion
- Inn at One Miss double-occupancy room
- Daily breakfast and lunch
- Sunday and Wednesday night dinner
- Speakers and special events

REFUND POLICY

If it becomes necessary for an applicant to withdraw from the School, the following formula will be used for refunds:

- At least six weeks in advance – 100 percent refund
- Three to six weeks in advance – 50 percent refund
- No refunds will be made with less than three weeks' notice.

DONALD L. MOAK ACHIEVEMENT AWARDS

Each year, students achieving the highest academic standard in their graduating class are presented the Donald L. Moak Achievement Awards. These cash awards, provided by the MBA Education Foundation, are presented at the graduation ceremony.

ACCOMMODATIONS

Classes are held in the Yerby Continuing Studies Center, located on the University of Mississippi campus in Oxford. Overnight accommodations are in the adjacent Inn at Ole Miss. Requests for single-occupancy rooms will be honored on a **first come first serve** basis. If provided, an additional fee of \$330 will be charged. All students, including local residents, are required to live on campus during the MSB session.

GRADUATION

The MSB Board of Trustees has adopted the following policies regarding requirements to graduate from the Mississippi School of Banking:

1. A student is required to attend all classes, complete and pass all assignments, and attend first- and second-year award ceremonies in a timely and professional manner.
2. If a student misses class and/or school-sponsored activities for any reason, then the student may be required to return in a subsequent year and attend all classes for the same (first year or second year) class year. Tuition is not refunded.
3. A student must complete and pass all requirements for certification by June 30 of the fourth calendar year after the first year of classes. For example, a student beginning classes in 2019 must complete all requirements by June 30, 2022.
4. A student must successfully complete and pass all assignments before being awarded a certificate. Students who successfully complete all but one MSB requirement for a certificate may participate in the award ceremony but will not be awarded the certificate until all MSB requirements are completed.
5. A student is not allowed to be accompanied by family or other guests while attending the school. This limitation extends to student housing during the school session. The MS School of Banking maintains an intensive learning environment that requires students' full attention and participation in all activities.
6. Students will abide by standards, rules and regulations of the University as well as adhere to professional and ethical codes of conduct.

The MSB director or registrar may exercise discretion, including warning, expulsion, notification of a student's employer, waiver or modification, in the administration of the above policies so as to provide reasonable implementation in individual circumstances. Otherwise, MSB academic activities and functions are administered by the director.

SPECIAL FEATURE

Bank Exec, Second Year Students

This advanced simulation provides students with an understanding of how to manage the entire bank. Students make bank decisions in a competitive world that promotes growth, profitability and survival. They are coached by a nationally-prominent instructor and receive reports from the American Bankers Association-produced computer simulation.

ENROLLMENT INFORMATION

Please complete the enclosed application form to register
for the Mississippi School of Banking.

Return the completed form with payment to:

Registrar, Mississippi School of Banking
Mississippi Bankers Association
P.O. Box 37
Jackson, MS 39205-0037

Please make tuition checks payable to “Mississippi School of Banking.”

Applications must be received by February 1, 2019.

If you have questions, please contact Amy Davis
at the MBA office at 601-948-6366.

Please double-check the following:

***Please follow this
CHECKLIST
before sealing
your envelope.***

1. Have you completed the enclosed **APPLICATION FOR ADMISSION**, both front and back?
2. Have you signed the application?
3. Have you asked your nominating officer to sign the application? This is required for processing. The application will be **RETURNED** to you without this signature.
4. Have you made a copy of the application for your files? The Mississippi Bankers Association must have the **ORIGINAL** document.
5. Have you enclosed your tuition check made payable to **MISSISSIPPI SCHOOL OF BANKING**? **You are not registered until tuition is paid.**
6. **Have you met the deadline of February 1, 2019?**

Please make tuition checks payable to "Mississippi School of Banking" and mail with your completed ORIGINAL application form to:

Registrar, Mississippi School of Banking
Mississippi Bankers Association
P.O. Box 37
Jackson, MS 39205-0037



APPLICATION FOR ADMISSION
MISSISSIPPI SCHOOL OF BANKING
April 7 - 13, 2019
UNIVERSITY OF MISSISSIPPI
OXFORD, MISSISSIPPI

FOR MBA USE ONLY

Received: _____

Check Number: _____

Amount: _____

ALL students, first-year and second-year, must complete and return this application to the MBA.

*** Please return ORIGINAL form to MBA. ***

PLEASE TYPE ALL INFORMATION. Before completing this application, please read the material in the brochure on admission and tuition requirements. This application must be completely filled out in order to be processed. If you have questions, call the MBA office at 601-948-6366.

In compliance with the Americans with Disabilities Act of 1990, the Mississippi Bankers Association will make all reasonable efforts to accommodate persons with disabilities at its programs. If you require special seating arrangements because of sight, hearing or other difficulties, please contact the MBA office with your request.

I am applying as a:

- First-Year Student
- Second-Year Student

Tuition Enclosed For:

- MBA Member -- \$1195
- Non-Member -- \$1990

Please make checks payable to "Mississippi School of Banking"

Personal Information:

Name: <input type="checkbox"/> Miss <input type="checkbox"/> Ms. <input type="checkbox"/> Mrs. <input type="checkbox"/> Mr.	Nickname, if any	
Bank Name:	Title	
Bank Mailing Address:		
City:	State:	Zip:
Bus. Phone: ()	Cell Phone: ()	
Home Phone: ()	E-mail Address:	
Emergency Contact (name, relationship and phone): _____		

Your T-shirt Size (shirt will be given to you at the beginning of the school): _____

Housing Information:

Double Room Preferred Roommate and Name of Roommate's Bank: _____

Single Room (There is a \$330 additional cost for a single room. Requests are granted on a first-request-received, first-served basis. There are a limited number of single rooms available.)

Statistical Information:

Major Type of Bank Experience:

- General Administration
- Branch Administration
- Compliance/Audit
- Lending
- Marketing/Business Development
- Operations/Data Processing
- Human Resources
- Investment/Trust
- Other: _____

Educational Background:

- High School Graduate
- College/No Degree
- Associate's Degree
- Bachelor's in Bus. Adm./Econ.
- Bachelor's Degree in Other Field
- Master's in Bus. Adm./Econ.
- Master's Degree in Other Field
- Other: _____

Age:

- 20-29
- 30-39
- 40-49
- 50 and over

Total Assets of Bank:

- Under \$10 million
- \$10-25 million
- \$26-50 million
- \$51-75 million
- \$76-100 million
- \$101-500 million
- \$501 million - \$1 billion
- Over \$1 billion
- Bank Holding Company
- Regulatory Agency

Total Years in Particular Field:

- 2 years or less
- 3-4 years
- 5-7 years
- 8-10 years
- 11-15 years
- 16-19 years
- 20 years or more

Refund Policy:

If it becomes necessary for an applicant to withdraw from the School, the following formula will be used for refunds:

- At least six weeks -- 100 percent refund
- Three to six weeks -- 50 percent refund
- No refunds will be made with less than three weeks' notice.

I, the undersigned, have read the brochure which describes admission requirements and understand that I will be required to attend both sessions of the two-year program, all scheduled classroom and work periods, complete and pass all assigned work, and participate in classroom sessions to qualify for graduation. I hereby authorize the release of my grade to the Mississippi Bankers Association and to my CEO. This information is to be treated as part of my confidential personnel file.

Applicant's Signature: _____

Nominating Officer's Signature _____

(required for processing of the application for BOTH first- and second-year students)

ORIGINAL APPLICATION MUST BE RETURNED TO THE MBA BY FEBRUARY 1, 2019

MBA • P.O. Box 37 • Jackson, MS 39205-0037