



QUIRE

Quire's Value

Quire's lets providers and operators address ANY clinical question, at a population level, by making it easy to use the most valuable data existing on patients...clinical notes.

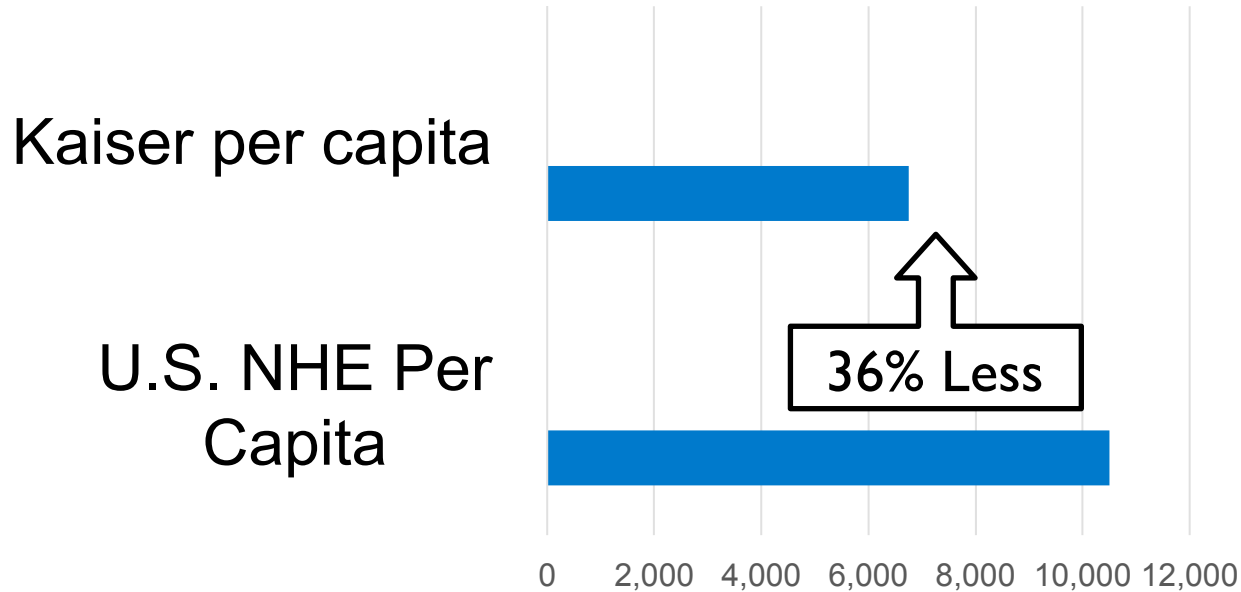
We help providers predict poor outcomes and efficiently allocate resources where needed.

Artificial Intelligence and its importance to healthcare

- Outreach and patient management – ensure right resources are provided to the right patient, at the right time.
- Clinical variability - decision support for procedures and chronic disease management
- Administrative burden – help clinicians spend more time with patients than computers

All Needed to Enable Real Value-based Healthcare

The shift from Fee-for-Service contracting to VALUE is the biggest innovation available in healthcare



Why the Difference?

Explanations

- Lack of interoperability
- Area of country is different
- Kaiser is a special case

- **The Real Reason** – Kaiser has responsibility for total cost of care

The Primary Asset in Healthcare

- Everyone wants their piece -

Physicians and
Clinical Services -
20%

Hospital care - 32%

Prescription Drugs - 10%



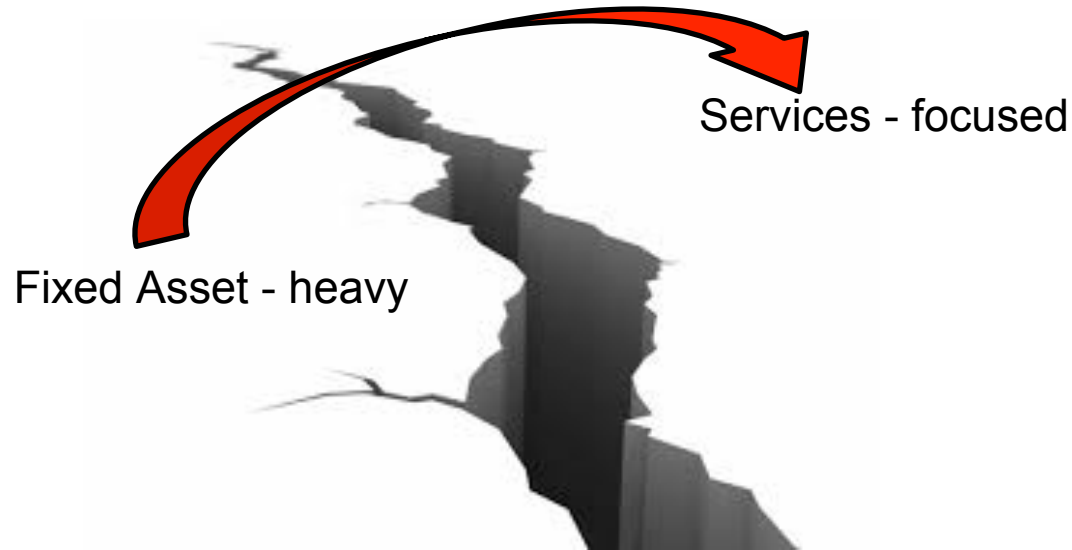
Administration - 8%

Nursing home and home-
based services - 10%

Other - 20%

The Patient
Average Value - \$10,500

The Innovation Healthcare Needs



A tectonic shift is
required

How Do We Move From a focus on Assets to Services?



The catalyst – Providers taking responsibility for Total Cost of Care