

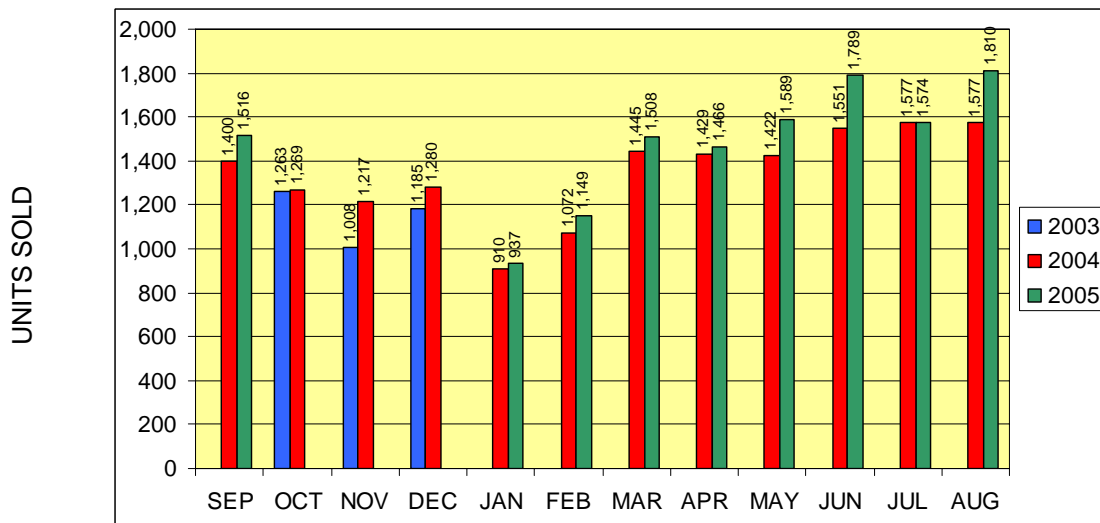


MEMPHIS AREA ASSOCIATION OF REALTORS®

September 2005 Home Sales

Time on Market	Units
1-30 days	460
31-60 days	269
61-90 days	202
91-120 days	183
More than 120 days	345
Total units sold	1,516
Average market time	85.2

Financing of Sales	
Type	# Units
FHA	102
VA	26
Conventional	1,130
Assumption	1
Cash	203
Owner Financed	8
Other Terms	46



TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplexes	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	105	8	11	30	24	6	1	0	61	525
\$ 20,000 - 29,999	174	11	16	10	17	5	0	4	36	331
\$ 30,000 - 39,999	211	11	23	7	30	1	3	1	42	356
\$ 40,000 - 49,999	271	16	29	9	21	0	2	0	32	323
\$ 50,000 - 59,999	422	7	24	12	31	3	1	3	50	441
\$ 60,000 - 69,999	446	16	18	7	35	5	0	3	50	562
\$ 70,000 - 79,999	397	7	13	9	44	7	2	3	65	577
\$ 80,000 - 89,999	393	8	22	8	44	11	0	3	66	682
\$ 90,000 - 99,999	369	8	10	5	41	2	0	1	49	626
\$100,000 - 119,999	610	6	17	5	111	12	0	3	131	1,223
\$120,000 - 139,999	783	2	21	8	130	24	0	5	167	1,516
\$140,000 - 159,999	580	2	15	8	98	30	1	5	142	1,182
\$160,000 - 179,999	598	3	19	3	84	41	0	2	130	1,073
\$180,000 - 199,999	476	3	16	2	44	41	2	3	92	828
\$200,000 - 249,999	800	3	46	1	39	87	0	3	130	1,409
\$250,000 - 299,999	606	3	24	3	19	77	0	2	101	844
\$300,000 - 399,999	608	1	20	0	2	78	0	2	82	808
\$400,000 - 499,999	326	1	6	0	3	41	0	1	45	341
\$500,000 - 749,999	241	0	2	0	1	32	1	0	34	271
\$750,000 - 999,999	120	0	1	0	0	6	0	0	6	56
\$1,000,000 or over	114	0	2	0	0	5	0	0	5	35
Total Types	8,650	116	355	127	818	514	13	44	1,516	14,009
Average Price	\$204,500	\$82,700	\$154,100	\$70,200	\$123,000	\$279,000	\$118,900	\$137,000	\$171,900	\$167,300
Median Price	\$145,900	\$65,900	\$114,000	\$56,000	\$121,500	\$239,900	\$58,000	\$124,900	\$137,900	\$135,100