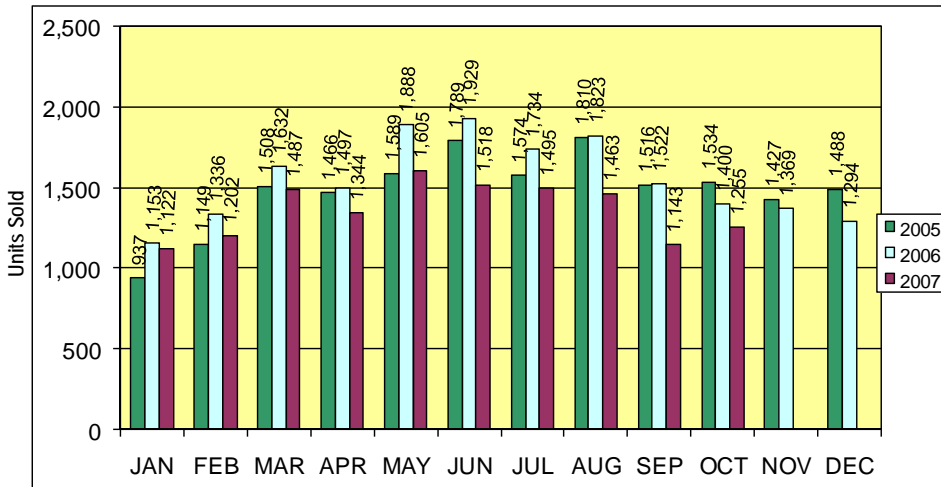
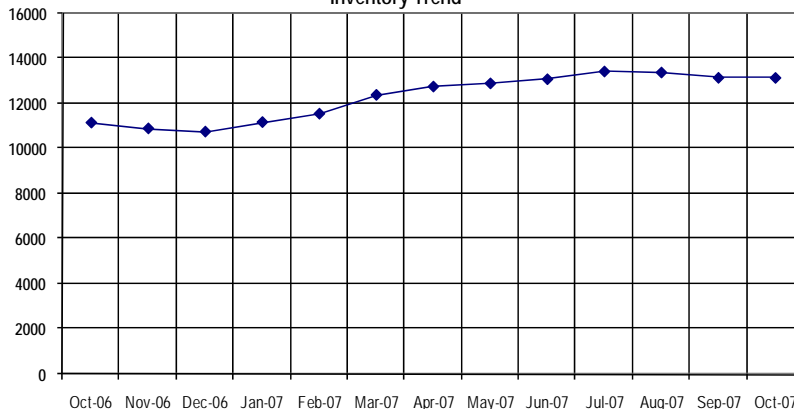


Monthly Sales Comparison



Time on Market	Units
1-30 days	290
31-60 days	220
61-90 days	190
91-120 days	153
More than 120 days	367
Average market time	98.81

Inventory Trend



Financing of Sales	
Type	# Units
FHA	100
VA	45
Conventional	797
Cash	264
Owner Financed	2
Other Terms	47

TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplex	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	284	14	9	42	55	10	6	6	119	892
\$ 20,000 - 29,999	277	9	10	10	26	4	2	1	43	508
\$ 30,000 - 39,999	286	22	24	7	38	4	2	3	54	458
\$ 40,000 - 49,999	380	25	18	5	19	5	0	3	32	379
\$ 50,000 - 59,999	498	24	25	7	33	6	1	2	49	489
\$ 60,000 - 69,999	602	26	14	7	45	10	1	4	67	565
\$ 70,000 - 79,999	505	23	11	11	41	9	1	1	63	601
\$ 80,000 - 89,999	545	14	18	5	25	6	1	2	39	541
\$ 90,000 - 99,999	493	7	10	3	32	3	2	5	45	562
\$100,000 - 119,999	843	36	16	7	60	19	3	4	93	1,090
\$120,000 - 139,999	949	12	67	7	93	14	0	4	118	1,315
\$140,000 - 159,999	813	6	47	3	52	16	0	4	75	1,087
\$160,000 - 179,999	744	5	50	4	44	31	0	4	83	1,016
\$180,000 - 199,999	670	2	60	3	31	24	1	8	67	774
\$200,000 - 249,999	1,217	12	80	3	31	60	0	3	97	1,485
\$250,000 - 299,999	932	2	74	2	18	63	0	7	90	1,004
\$300,000 - 399,999	959	3	79	1	15	53	0	6	75	899
\$400,000 - 499,999	468	0	28	0	3	26	0	0	29	398
\$500,000 - 749,999	435	0	17	0	1	11	0	0	12	324
\$750,000 - 999,999	181	0	5	0	0	3	0	0	3	86
\$1,000,000 or over	154	0	10	0	0	2	0	0	2	55
Total Types	12,235	242	672	127	662	379	20	67	1,255	14,528
Average Sales Price	\$212,000	\$88,000	\$237,000	\$66,000	\$113,000	\$241,000	\$59,000	\$148,000	\$148,000	\$171,000
Median Sales Price	\$155,000	\$66,000	\$189,000	\$48,000	\$104,000	\$220,000	\$49,000	\$122,000	\$122,000	\$138,000