

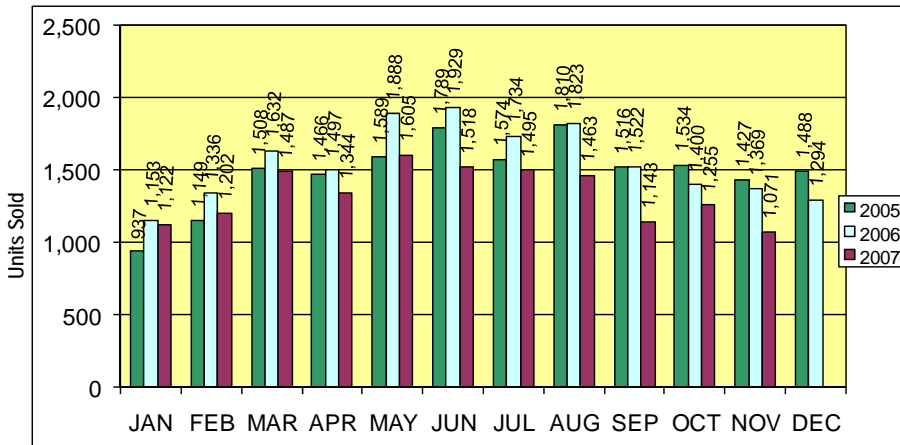
Sales, Inventory, and Pending Summary

	November			Year-to-Date (January through November)		
	2007	2006	% change	2007	2006	% change
Total Sales	1,071	1,369	-21.8%	15,698	18,343	-14.4%
Median Sales Price	\$123,000	\$134,000	-8.2%	\$137,000	\$138,000	-0.7%
Ave. Sales Price	\$169,000	\$173,400	-2.5%	\$174,000	\$172,700	0.8%
Ave. Days on Market	105.4	89.1	18.3%	98.5	92.4	6.6%

Active Listings (as of 12-16-07)		
	Units	Ave. List Price
Single Family	11,648	\$212,000
Condo/Co-op	672	\$230,000
Duplex	227	\$89,000
Market Total	12,547	\$210,345

Pending Sales (as of 12-16-07)		
	Units	Ave. List Price
Single Family	1,590	\$158,900
Condo/Co-op	135	\$189,500
Duplex	29	\$68,600
Market Total	1,754	\$160,000

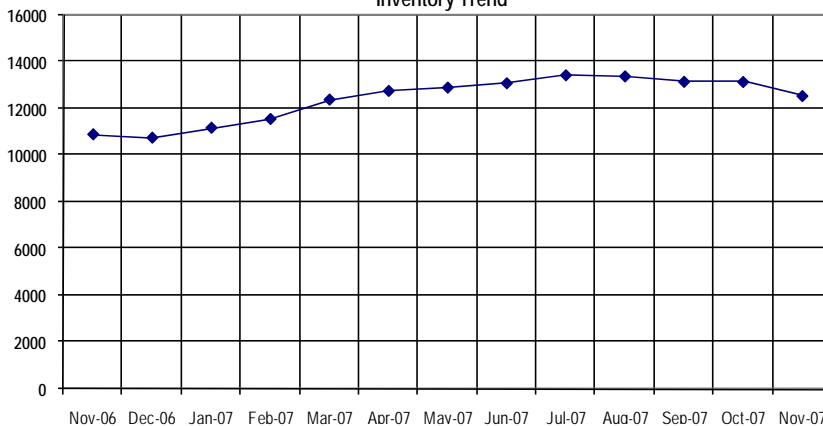
Monthly Sales Comparison



Time on Market (November)	
	# Units
1-30 days	251
31-60 days	181
61-90 days	160
91-120 days	120
More than 120 days	328
Ave. Days on Market	105.4

Types of Financing (November)	
	# Units
FHA	88
VA	25
Conventional	679
Cash	235
Owner Financed	2
Other	41

Inventory Trend



Sales/Inventory Detail

TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total	
	S/FAM Units	Duplex	Condo/ Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/ Co-Op	Month	Total YTD
\$ 19,999 or under	268	8	6	33	52	13	3	2	103	1,000
\$ 20,000 - 29,999	267	7	9	11	25	4	3	2	45	555
\$ 30,000 - 39,999	275	21	19	10	21	10	0	3	44	504
\$ 40,000 - 49,999	378	26	16	8	35	3	1	0	47	429
\$ 50,000 - 59,999	478	24	25	4	31	4	0	0	39	529
\$ 60,000 - 69,999	568	22	16	6	32	6	0	1	45	617
\$ 70,000 - 79,999	494	24	13	5	32	8	0	1	46	650
\$ 80,000 - 89,999	530	14	19	8	26	11	0	1	46	595
\$ 90,000 - 99,999	487	12	12	3	29	6	0	2	40	604
\$100,000 - 119,999	771	30	19	5	53	7	1	2	68	1,169
\$120,000 - 139,999	879	12	63	8	58	16	1	4	87	1,411
\$140,000 - 159,999	751	5	52	6	44	12	0	4	66	1,161
\$160,000 - 179,999	692	4	47	3	29	28	0	9	69	1,091
\$180,000 - 199,999	635	2	61	2	25	25	0	4	56	837
\$200,000 - 249,999	1,138	10	88	1	32	48	1	3	85	1,576
\$250,000 - 299,999	889	2	69	1	7	41	0	4	53	1,068
\$300,000 - 399,999	945	4	81	1	19	60	0	4	84	987
\$400,000 - 499,999	447	0	26	0	2	19	0	0	21	420
\$500,000 - 749,999	429	0	17	0	1	16	0	0	17	342
\$750,000 - 999,999	183	0	5	0	0	5	0	0	5	91
\$1,000,000 or over	144	0	9	0	1	4	0	0	5	62
Total Types	11,648	227	672	115	554	346	10	46	1,071	15,698
Average Sales Price	\$212,000	\$89,000	\$230,000	\$65,000	\$139,000	\$257,000	\$66,000	\$157,000	\$169,000	\$174,000
Median Sales Price	\$152,000	\$75,000	\$186,000	\$43,000	\$99,000	\$216,000	\$28,000	\$164,000	\$123,000	\$137,000