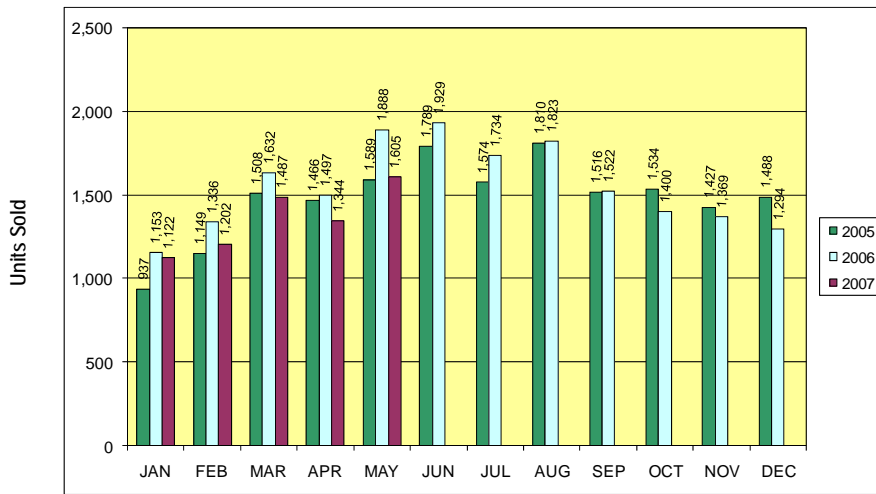
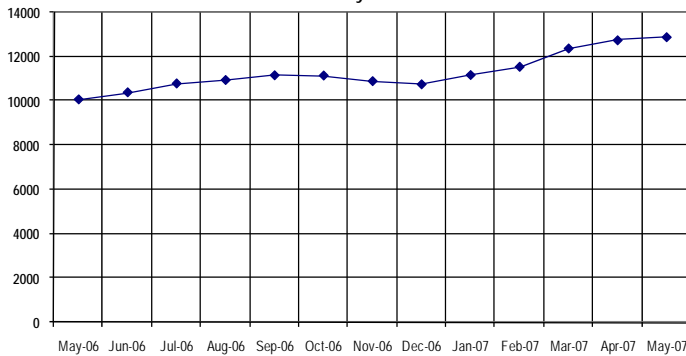


Monthly Sales Comparison



Inventory Trend



Time on Market	Units
1-30 days	481
31-60 days	306
61-90 days	218
91-120 days	151
More than 120 days	400
Average market time	91.39

Financing of Sales	
Type	# Units
FHA	86
VA	32
Conventional	1,205
Cash	224
Owner Financed	5
Other Terms	53

TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplex	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	209	10	6	22	30	5	3	9	69	376
\$ 20,000 - 29,999	242	18	9	12	32	6	0	5	55	246
\$ 30,000 - 39,999	287	13	13	9	34	2	0	0	45	220
\$ 40,000 - 49,999	349	29	21	10	27	4	0	0	41	199
\$ 50,000 - 59,999	525	21	18	7	36	4	3	2	52	241
\$ 60,000 - 69,999	602	17	13	9	39	6	3	0	57	274
\$ 70,000 - 79,999	519	22	9	9	51	5	1	6	72	309
\$ 80,000 - 89,999	472	12	14	7	49	8	2	5	71	291
\$ 90,000 - 99,999	473	11	6	1	38	8	1	4	52	287
\$100,000 - 119,999	743	14	17	6	92	15	4	5	122	554
\$120,000 - 139,999	946	14	28	6	104	16	2	0	128	622
\$140,000 - 159,999	782	2	29	12	87	33	0	6	138	557
\$160,000 - 179,999	819	1	45	3	64	42	0	11	120	493
\$180,000 - 199,999	654	3	51	4	41	40	0	4	89	376
\$200,000 - 249,999	1,317	10	75	3	75	94	2	11	185	702
\$250,000 - 299,999	1,009	3	71	2	19	73	0	2	96	471
\$300,000 - 399,999	976	6	74	1	21	91	0	2	115	433
\$400,000 - 499,999	510	0	13	0	0	47	0	0	47	177
\$500,000 - 749,999	405	0	14	2	4	31	0	0	37	165
\$750,000 - 999,999	174	0	2	0	0	8	0	0	8	41
\$1,000,000 or over	154	1	3	0	0	6	0	0	6	25
Total Types	12,167	207	531	125	843	544	21	72	1,605	7,059
Average Sales Price	\$215,000	\$99,000	\$218,000	\$87,000	\$126,000	\$279,000	\$88,000	\$128,000	\$175,000	\$169,000
Median Sales Price	\$160,000	\$67,000	\$195,000	\$62,000	\$119,000	\$240,000	\$84,000	\$132,000	\$146,000	\$137,000