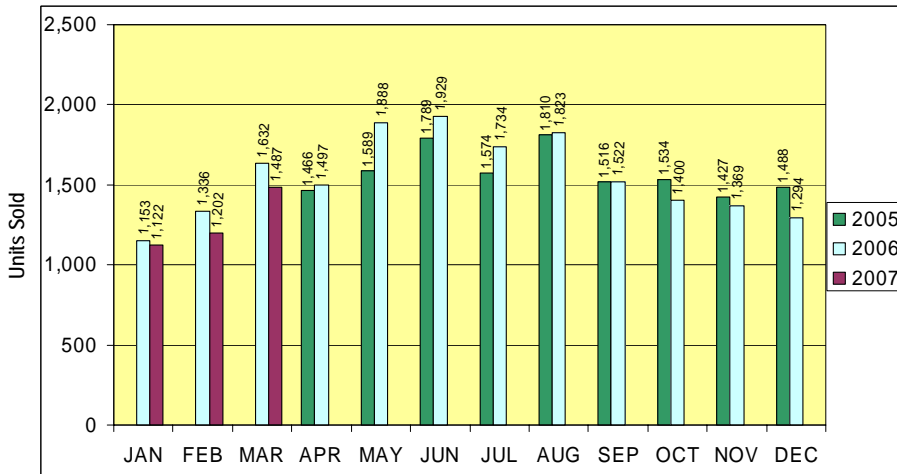
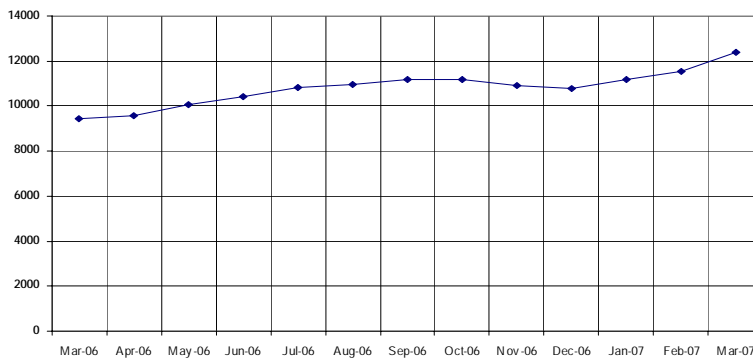


Monthly Sales Comparison



Time on Market	Units
1-30 days	426
31-60 days	235
61-90 days	162
91-120 days	167
More than 120 days	460
Total units sold	1,487
Average market time	98.7

Inventory Trend



Financing of Sales	
Type	# Units
FHA	65
VA	29
Conventional	1,066
Assumption	1
Cash	236
Owner Financed	2
Other Terms	88

TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Condo/ Duplex	Condo/ Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/ Co-Op		
\$ 19,999 or under	201	6	12	33	44	8	4	1	90	215
\$ 20,000 - 29,999	220	17	12	17	30	7	3	3	60	146
\$ 30,000 - 39,999	263	13	10	9	26	5	0	2	42	132
\$ 40,000 - 49,999	379	27	22	7	22	4	0	2	35	114
\$ 50,000 - 59,999	490	27	22	2	40	6	0	3	51	131
\$ 60,000 - 69,999	659	23	11	4	46	7	1	2	60	164
\$ 70,000 - 79,999	495	20	13	11	50	3	1	4	69	173
\$ 80,000 - 89,999	477	12	12	2	34	6	0	2	44	154
\$ 90,000 - 99,999	422	11	6	1	50	8	0	1	60	162
\$100,000 - 119,999	732	25	17	12	98	9	5	5	129	322
\$120,000 - 139,999	898	9	21	8	100	21	1	11	141	359
\$140,000 - 159,999	771	2	35	5	89	18	0	13	125	305
\$160,000 - 179,999	761	4	38	1	72	23	0	8	104	266
\$180,000 - 199,999	608	3	51	2	36	27	0	2	67	201
\$200,000 - 249,999	1,231	6	59	2	45	77	0	6	130	364
\$250,000 - 299,999	950	4	58	2	17	77	0	4	100	281
\$300,000 - 399,999	933	3	69	3	15	66	1	2	87	228
\$400,000 - 499,999	460	0	15	0	1	35	0	1	37	97
\$500,000 - 749,999	417	0	7	0	6	32	0	0	38	91
\$750,000 - 999,999	163	0	3	0	0	12	0	0	12	21
\$1,000,000 or over	157	1	3	0	0	6	0	0	6	14
Total Types	11,687	213	496	121	821	457	16	72	1,487	3,940
Average Price	\$215,000	\$94,700	\$207,300	\$70,000	\$121,200	\$290,800	\$80,900	\$141,500	\$169,700	\$166,800
Median Price	\$158,000	\$66,500	\$185,000	\$43,000	\$115,000	\$249,900	\$65,500	\$139,000	\$132,000	\$131,000