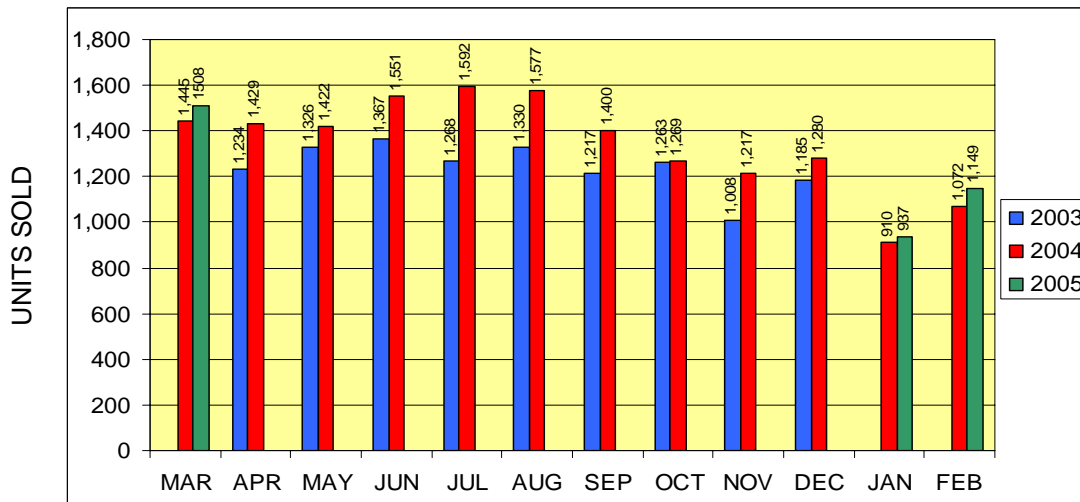


March 2005 Home Sales

Time on Market	Units
1-30 days	448
31-60 days	227
61-90 days	157
91-120 days	151
More than 120 days	491
Total units sold	1,508
Average market time	100.8

Financing of Sales	
Type	# Units
FHA	88
VA	35
Conventional	1,136
Assumption	5
Cash	186
Owner Financed	8
Other Terms	50



TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Condo/Co-Op	Duplexes	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	108	9	8	25	25	3	1	0	54	158
\$ 20,000 - 29,999	169	13	17	16	18	3	2	1	40	94
\$ 30,000 - 39,999	247	15	21	4	28	1	3	3	39	109
\$ 40,000 - 49,999	324	13	20	10	17	4	1	2	34	104
\$ 50,000 - 59,999	405	11	17	13	30	6	0	1	50	141
\$ 60,000 - 69,999	383	18	26	10	49	6	1	4	70	165
\$ 70,000 - 79,999	360	7	11	8	63	8	0	0	79	175
\$ 80,000 - 89,999	375	4	11	6	59	10	2	1	69	186
\$ 90,000 - 99,999	368	2	10	8	48	10	1	2	69	181
\$100,000 - 119,999	610	4	22	10	103	13	2	6	134	328
\$120,000 - 139,999	723	2	6	5	121	27	0	7	160	381
\$140,000 - 159,999	632	1	8	3	91	26	1	2	123	295
\$160,000 - 179,999	552	0	12	3	62	38	0	4	107	268
\$180,000 - 199,999	468	1	7	2	43	51	0	1	97	203
\$200,000 - 249,999	873	1	43	4	45	89	0	1	139	311
\$250,000 - 299,999	542	0	8	3	15	74	0	2	94	215
\$300,000 - 399,999	558	0	12	0	13	67	0	0	80	201
\$400,000 - 499,999	261	0	3	0	4	26	0	0	30	63
\$500,000 - 749,999	233	0	1	0	3	19	0	0	22	52
\$750,000 - 999,999	96	0	0	0	0	4	0	0	4	11
\$1,000,000 or over	75	0	1	0	0	5	0	0	5	7
Total Types	8,362	101	264	130	837	490	14	37	1,508	3,648
Average Price	\$194,200	\$56,800	\$135,400	\$72,300	\$123,500	\$254,500	\$65,300	\$115,500	\$160,900	\$155,300
Median Price	\$144,500	\$50,000	\$92,500	\$58,500	\$117,000	\$221,900	\$47,500	\$109,000	\$130,000	\$127,000