



Multiple Listing Service Sales Report
June 2010

Sales Summary

	June Total MLS Sales			YTD Total MLS Sales		
	2010	2009	% change	2010	2009	% change
Units	1,152	1,062	8.5%	6,089	5,842	4.2%
Average Sales Price	\$161,000	\$155,000	3.9%	\$144,000	\$136,000	5.9%
Median Sales Price	\$128,000	\$135,000	-5.2%	\$120,000	\$110,000	9.1%

Sales by Type and Price Range

Price Range	Single Family			Duplex	Condo	Total Month Sales	Total YTD Sales
	0-2 Bdrms	3 Bdrms	4+ Bdrms				
\$ 19,999 or under	42	63	12	6	3	126	715
\$ 20,000 - 29,999	9	22	7	3	1	42	320
\$ 30,000 - 39,999	4	34	4	5	1	48	270
\$ 40,000 - 49,999	5	30	2	1	0	38	238
\$ 50,000 - 59,999	8	23	3	0	1	35	181
\$ 60,000 - 69,999	1	35	10	0	1	47	207
\$ 70,000 - 79,999	3	32	8	0	0	43	210
\$ 80,000 - 89,999	1	21	9	0	0	31	205
\$ 90,000 - 99,999	1	26	8	2	0	37	208
\$100,000 - 119,999	3	67	10	0	2	82	486
\$120,000 - 139,999	4	84	22	0	2	112	543
\$140,000 - 159,999	4	38	30	0	2	74	430
\$160,000 - 179,999	4	35	26	0	3	68	365
\$180,000 - 199,999	3	21	27	0	3	54	299
\$200,000 - 249,999	0	37	62	0	5	104	527
\$250,000 - 299,999	1	19	59	0	5	84	336
\$300,000 - 399,999	0	7	49	0	2	58	286
\$400,000 - 499,999	0	3	30	0	0	33	131
\$500,000 - 749,999	0	2	21	0	0	23	95
\$750,000 - 999,999	0	0	9	0	0	9	24
\$1,000,000 and over	0	0	4	0	0	4	13
Total Types	93	599	412	17	31	1,152	6,089
Average Sale Price	\$52,000	\$110,000	\$263,000	\$32,000	\$168,000	\$161,000	\$144,000
Median Sale Price	\$25,000	\$104,000	\$225,000	\$28,000	\$179,000	\$128,000	\$120,000

Price Group	Sales	% of Total
0 - \$99,999	447	38.8%
\$100,000 - 199,999	390	33.9%
\$200,000 - 399,999	246	21.4%
\$400,000 and above	69	6.0%

Time on Market	Units
1 to 30 days	338
31 to 60 days	210
61 to 90 days	131
91 to 120 days	94
More than 120 Days	278
Average Market Time	108.6

Data compiled from closed transactions reported in MAAR Multiple Listing Service for month indicated as of the 15th of the following month.

Inventory Totals

Total Active: 9,704

Average LP: \$221,690

RES

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	8997	2044928	227,290
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

CND

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	553	95481	172,660
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

LND

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

COM

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

DUP

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	154	10458	67,910
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

MUL

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

Inventory Totals

Total Pending: 1,477

Average LP: \$155,516

RES

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	1415	220510	155,837
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

CND

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	45	8162	181,382
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

LND

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

COM

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

DUP

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	16	718	44,887
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

MUL

<u>Status</u>	<u>Tot Prop</u>	<u>Tot Value (1000's)</u>	<u>Avg Value</u>
ACT	0	0	0
PEND	0	0	0
CLOSD	0	0	0
WITH	0	0	0
WITHRLS	0	0	0
OFFMKT	0	0	0
EXP	0	0	0

Residential Home Listings Report

NATIONAL ASSOCIATION OF REALTORS
Real Estate Trend Indicator

Board: Memphis Area Association of Realtors, Inc.
State: Tennessee

Date: 07/15/10

Current Active Listings

<u>Price Class/Type</u>	<u>Single Family</u>	<u>Duplex</u>	<u>Condo/Co-Op</u>
\$19,999 or Under	271	34	11
\$20,000 - \$29,999	219	9	13
\$30,000 - \$39,999	265	11	20
\$40,000 - \$49,999	258	18	14
\$50,000 - \$59,999	317	12	16
\$60,000 - \$69,999	299	9	20
\$70,000 - \$79,999	337	16	22
\$80,000 - \$89,999	336	14	25
\$90,000 - \$99,999	307	5	24
\$100,000 - \$119,999	621	3	51
\$120,000 - \$139,999	698	7	48
\$140,000 - \$159,999	638	2	49
\$160,000 - \$179,999	615	5	50
\$180,000 - \$199,999	579	1	39
\$200,000 - \$249,999	854	6	61
\$250,000 - \$299,999	618	2	32
\$300,000 - \$399,999	737	0	32
\$400,000 - \$499,999	336	0	16
\$500,000 - \$749,999	376	0	4
\$750,000 - \$999,999	167	0	5
\$1,000,000 and Over	151	0	1
Totals	8999	154	553
Average Price (In \$ 1,000s)	227	68	173
Median Price (In \$ 1,000s)	160	54	149