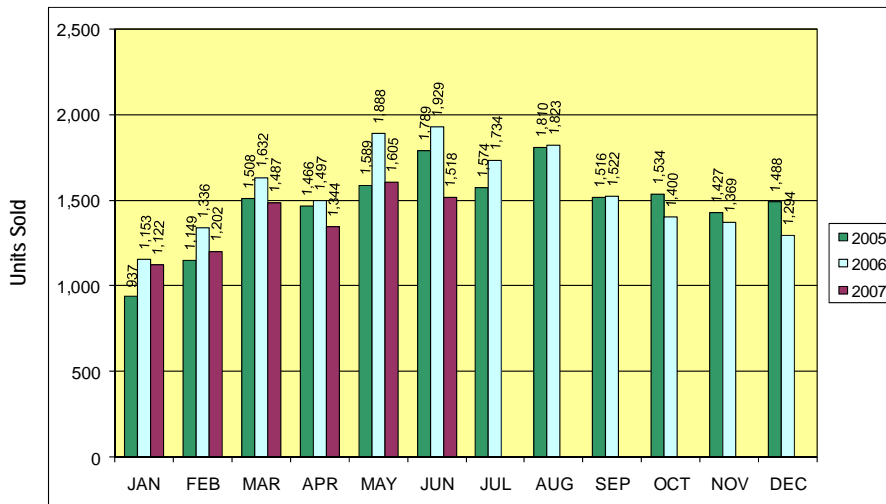
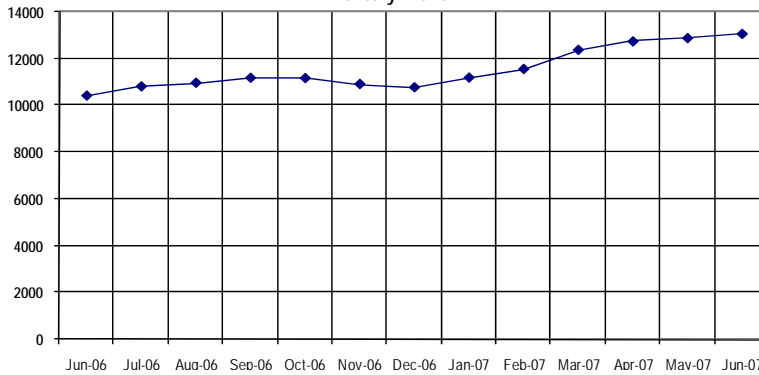


Monthly Sales Comparison



Inventory Trend



Time on Market	Units
1-30 days	390
31-60 days	309
61-90 days	225
91-120 days	155
More than 120 days	398
Average market time	95.6

Financing of Sales	
Type	# Units
FHA	77
VA	32
Conventional	1,115
Cash	243
Owner Financed	4
Other Terms	47

TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplex	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	232	10	3	32	39	12	8	3	94	476
\$ 20,000 - 29,999	235	16	14	10	24	7	2	2	45	295
\$ 30,000 - 39,999	291	15	10	9	20	5	0	1	35	256
\$ 40,000 - 49,999	352	27	18	6	21	2	3	3	35	235
\$ 50,000 - 59,999	536	18	21	11	33	4	1	2	51	297
\$ 60,000 - 69,999	593	22	10	9	45	5	0	4	63	340
\$ 70,000 - 79,999	550	21	12	6	40	4	0	1	51	362
\$ 80,000 - 89,999	507	9	14	3	39	2	1	3	48	342
\$ 90,000 - 99,999	490	7	10	1	37	10	1	1	50	340
\$100,000 - 119,999	769	20	15	9	79	9	0	3	100	665
\$120,000 - 139,999	946	17	28	8	98	21	0	5	132	769
\$140,000 - 159,999	807	3	31	9	81	24	0	9	123	691
\$160,000 - 179,999	829	1	43	9	58	34	0	11	112	615
\$180,000 - 199,999	707	2	48	3	49	31	0	5	88	469
\$200,000 - 249,999	1,277	8	66	2	63	93	0	10	168	883
\$250,000 - 299,999	1,029	4	70	1	21	78	0	1	101	585
\$300,000 - 399,999	971	7	69	0	18	80	0	2	100	539
\$400,000 - 499,999	504	0	17	0	1	55	0	0	56	234
\$500,000 - 749,999	408	0	14	1	0	46	0	0	47	213
\$750,000 - 999,999	174	0	2	0	1	11	0	0	12	53
\$1,000,000 or over	156	1	3	0	0	7	0	0	7	32
<b>Total Types</b>	<b>12,363</b>	<b>208</b>	<b>518</b>	<b>129</b>	<b>767</b>	<b>540</b>	<b>16</b>	<b>66</b>	<b>1,518</b>	<b>8,691</b>
<b>Average Sales Price</b>	<b>\$213,000</b>	<b>\$101,000</b>	<b>\$219,000</b>	<b>\$77,000</b>	<b>\$127,000</b>	<b>\$299,000</b>	<b>\$31,000</b>	<b>\$143,000</b>	<b>\$183,000</b>	<b>\$171,000</b>
<b>Median Sales Price</b>	<b>\$160,000</b>	<b>\$67,000</b>	<b>\$190,000</b>	<b>\$57,000</b>	<b>\$124,000</b>	<b>\$255,000</b>	<b>\$19,000</b>	<b>\$153,000</b>	<b>\$149,000</b>	<b>\$140,000</b>