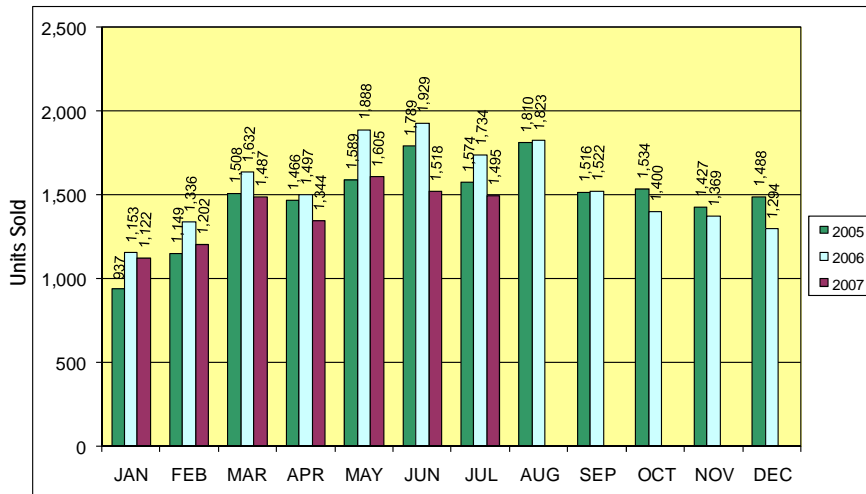
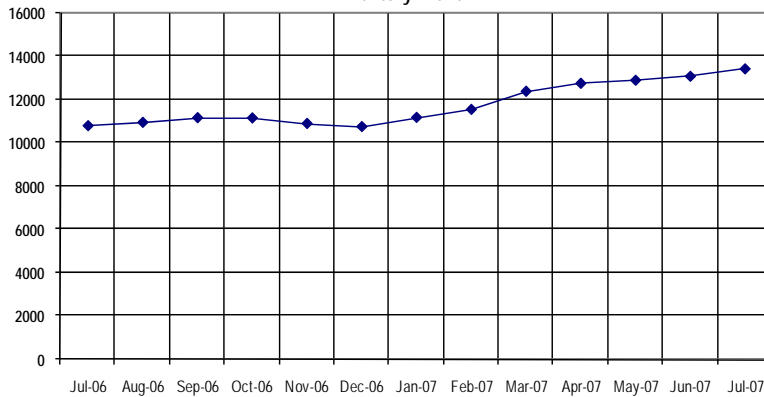


Monthly Sales Comparison



Time on Market	Units
1-30 days	400
31-60 days	247
61-90 days	232
91-120 days	167
More than 120 days	397
Average market time	97.06

Inventory Trend



Financing of Sales	
Type	# Units
FHA	88
VA	47
Conventional	1,038
Cash	250
Owner Financed	3
Other Terms	69

TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplex	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	258	13	7	34	38	6	3	6	87	569
\$ 20,000 - 29,999	242	13	11	12	51	5	0	0	68	365
\$ 30,000 - 39,999	292	20	13	10	22	9	2	0	43	303
\$ 40,000 - 49,999	366	23	22	3	26	6	0	3	38	276
\$ 50,000 - 59,999	544	22	24	5	34	2	0	2	43	341
\$ 60,000 - 69,999	638	21	10	3	32	5	1	0	41	389
\$ 70,000 - 79,999	602	22	18	4	38	4	0	5	51	419
\$ 80,000 - 89,999	548	11	14	2	33	6	0	4	45	390
\$ 90,000 - 99,999	468	4	9	5	50	6	0	1	62	409
\$100,000 - 119,999	836	25	18	8	70	14	3	7	102	779
\$120,000 - 139,999	936	17	43	8	94	24	1	6	133	917
\$140,000 - 159,999	842	4	39	3	79	25	0	4	111	813
\$160,000 - 179,999	867	5	38	2	71	30	0	2	105	738
\$180,000 - 199,999	701	5	44	1	36	35	0	3	75	558
\$200,000 - 249,999	1,297	10	66	1	56	111	0	4	172	1,078
\$250,000 - 299,999	1,030	4	61	2	18	95	0	3	118	719
\$300,000 - 399,999	987	7	69	1	17	75	0	2	95	641
\$400,000 - 499,999	463	0	17	0	2	39	0	1	42	278
\$500,000 - 749,999	414	0	13	0	5	42	0	0	47	264
\$750,000 - 999,999	177	0	3	0	1	10	0	0	11	65
\$1,000,000 or over	156	0	3	0	1	5	0	0	6	39
Total Types	12,664	226	542	104	774	554	10	53	1,495	10,350
Average Sales Price	\$210,000	\$94,000	\$209,000	\$63,000	\$143,000	\$283,000	\$63,000	\$133,000	\$188,000	\$174,000
Median Sales Price	\$155,000	\$70,000	\$182,000	\$36,000	\$118,000	\$247,000	\$52,000	\$119,000	\$145,000	\$140,000