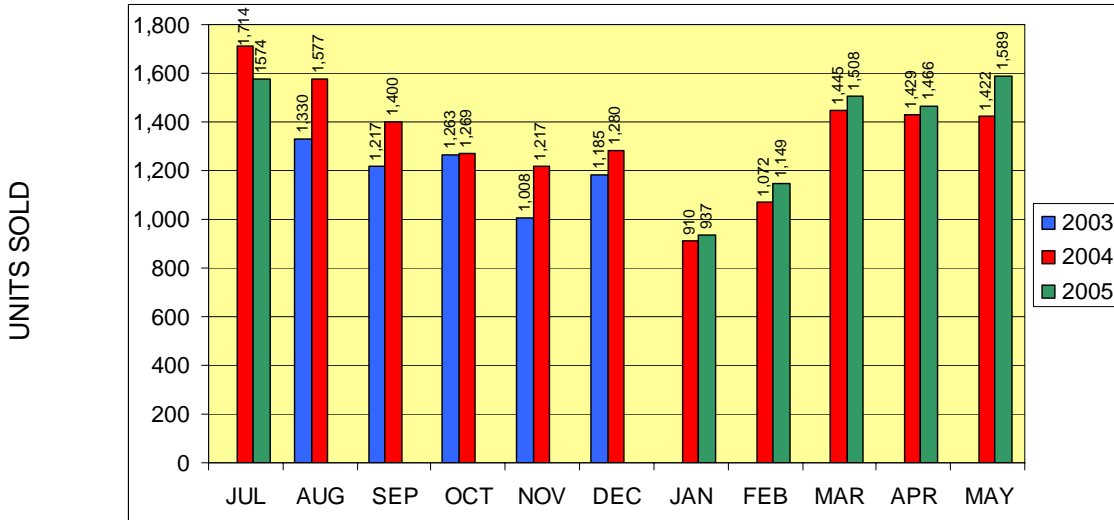


July 2005 Home Sales

| Time on Market | Units |
|---------------------|-------|
| 1-30 days | 521 |
| 31-60 days | 308 |
| 61-90 days | 206 |
| 91-120 days | 132 |
| More than 120 days | 358 |
| Total units sold | 1,574 |
| Average market time | 84 |

| Financing of Sales | |
|--------------------|---------|
| Type | # Units |
| FHA | 99 |
| VA | 24 |
| Conventional | 1,224 |
| Assumption | 1 |
| Cash | 158 |
| Owner Financed | 8 |
| Other Terms | 60 |



| TYPE/Price Class | ACTIVE LISTINGS | | | SOLD | | | | | Total Month | Total YTD |
|----------------------|------------------|-----------------|------------------|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|
| | S/FAM Units | Duplexes | Condo/Co-Op | 0-2 Bdrms | 3 Bdrms | 4+ Bdrms | Duplexes | Condo/Co-Op | | |
| \$ 19,999 or under | 133 | 3 | 12 | 17 | 23 | 6 | 0 | 3 | 49 | 394 |
| \$ 20,000 - 29,999 | 178 | 22 | 22 | 11 | 14 | 6 | 2 | 2 | 35 | 247 |
| \$ 30,000 - 39,999 | 246 | 15 | 20 | 3 | 7 | 4 | 0 | 3 | 17 | 264 |
| \$ 40,000 - 49,999 | 317 | 16 | 24 | 5 | 18 | 4 | 0 | 2 | 29 | 253 |
| \$ 50,000 - 59,999 | 447 | 14 | 27 | 7 | 24 | 6 | 1 | 1 | 39 | 329 |
| \$ 60,000 - 69,999 | 426 | 18 | 13 | 8 | 28 | 4 | 5 | 8 | 53 | 433 |
| \$ 70,000 - 79,999 | 422 | 6 | 13 | 5 | 36 | 0 | 1 | 3 | 45 | 433 |
| \$ 80,000 - 89,999 | 376 | 4 | 16 | 3 | 68 | 3 | 0 | 2 | 76 | 520 |
| \$ 90,000 - 99,999 | 348 | 5 | 10 | 5 | 56 | 9 | 5 | 4 | 79 | 492 |
| \$100,000 - 119,999 | 617 | 4 | 16 | 8 | 117 | 16 | 3 | 6 | 150 | 928 |
| \$120,000 - 139,999 | 771 | 1 | 13 | 6 | 136 | 22 | 3 | 5 | 172 | 1,105 |
| \$140,000 - 159,999 | 625 | 1 | 10 | 5 | 99 | 23 | 7 | 4 | 138 | 876 |
| \$160,000 - 179,999 | 674 | 3 | 13 | 4 | 68 | 50 | 1 | 6 | 129 | 799 |
| \$180,000 - 199,999 | 526 | 0 | 14 | 1 | 51 | 43 | 1 | 2 | 98 | 611 |
| \$200,000 - 249,999 | 856 | 2 | 36 | 4 | 53 | 123 | 1 | 2 | 183 | 1,066 |
| \$250,000 - 299,999 | 596 | 2 | 17 | 0 | 19 | 75 | 0 | 3 | 97 | 603 |
| \$300,000 - 399,999 | 595 | 1 | 22 | 2 | 11 | 83 | 0 | 0 | 96 | 603 |
| \$400,000 - 499,999 | 305 | 1 | 4 | 0 | 6 | 36 | 0 | 0 | 42 | 241 |
| \$500,000 - 749,999 | 265 | 0 | 2 | 1 | 1 | 31 | 0 | 0 | 33 | 188 |
| \$750,000 - 999,999 | 104 | 0 | 1 | 0 | 1 | 8 | 0 | 0 | 9 | 40 |
| \$1,000,000 or over | 101 | 0 | 1 | 0 | 0 | 5 | 0 | 0 | 5 | 25 |
| Total Types | 8,926 | 118 | 306 | 95 | 836 | 557 | 30 | 56 | 1,574 | 10,450 |
| Average Price | \$201,400 | \$69,300 | \$146,200 | \$87,600 | \$131,700 | \$273,800 | \$109,100 | \$109,800 | \$178,100 | \$165,300 |
| Median Price | \$146,900 | \$54,900 | \$97,500 | \$64,900 | \$124,900 | \$237,000 | \$104,000 | \$99,000 | \$143,000 | \$134,900 |