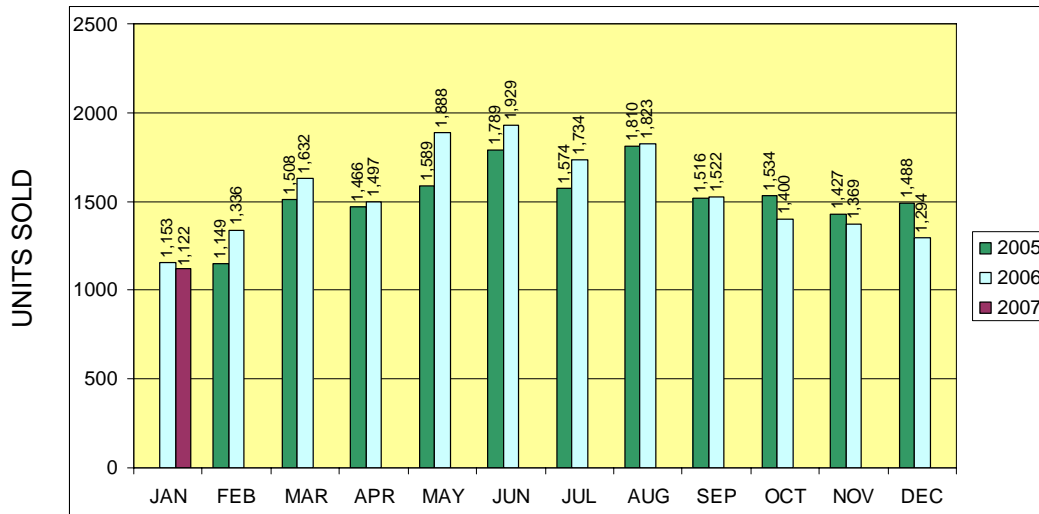


January 2007 Home Sales

Time on Market	Units
1-30 days	237
31-60 days	187
61-90 days	165
91-120 days	141
More than 120 days	366
Total units sold	1,122
Average market time	105.5

Financing of Sales	
Type	# Units
FHA	53
VA	21
Conventional	797
Assumption	1
Cash	194
Owner Financed	4
Other Terms	52



TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplex	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	221	7	7	19	29	6	2	3	59	59
\$ 20,000 - 29,999	201	18	11	16	23	5	0	0	44	44
\$ 30,000 - 39,999	254	21	9	10	26	4	1	2	43	43
\$ 40,000 - 49,999	344	28	17	5	24	3	2	9	43	43
\$ 50,000 - 59,999	471	22	22	5	27	4	0	3	39	39
\$ 60,000 - 69,999	548	11	9	5	30	7	1	5	48	48
\$ 70,000 - 79,999	517	15	9	5	37	3	2	2	49	49
\$ 80,000 - 89,999	405	13	11	2	42	3	0	3	50	50
\$ 90,000 - 99,999	410	10	4	0	35	6	0	0	41	41
\$100,000 - 119,999	708	12	21	11	55	12	4	1	83	83
\$120,000 - 139,999	812	11	16	4	71	16	0	3	94	94
\$140,000 - 159,999	644	5	38	3	55	20	0	6	84	84
\$160,000 - 179,999	676	3	43	2	48	17	1	3	71	71
\$180,000 - 199,999	524	3	29	2	36	18	0	2	58	58
\$200,000 - 249,999	1,045	2	56	0	35	71	0	7	113	113
\$250,000 - 299,999	875	3	57	1	10	72	0	4	87	87
\$300,000 - 399,999	831	1	61	0	5	56	0	0	61	61
\$400,000 - 499,999	412	0	16	0	4	18	0	0	22	22
\$500,000 - 749,999	370	0	5	0	0	25	0	0	25	25
\$750,000 - 999,999	149	0	2	0	0	4	0	0	4	4
\$1,000,000 or over	142	1	2	0	0	4	0	0	4	4
Total Types	10,559	186	445	90	592	374	13	53	1,122	1,122
Average Price	\$213,200	\$88,000	\$207,400	\$60,800	\$115,700	\$269,600	\$73,900	\$118,500	\$162,200	\$162,200
Median Price	\$154,500	\$59,900	\$182,000	\$39,900	\$108,000	\$242,900	\$76,000	\$88,000	\$129,000	\$129,000