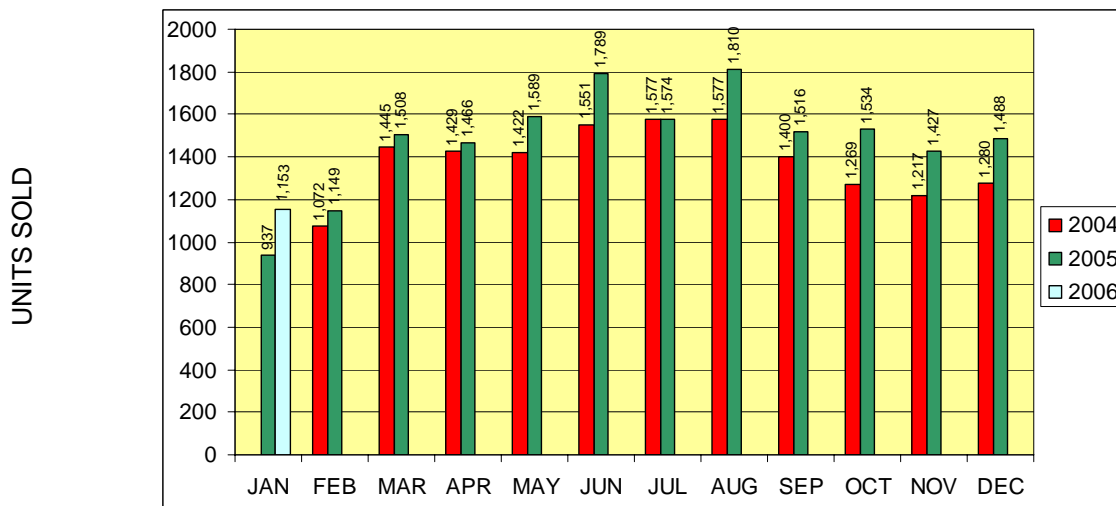


## January 2006 Home Sales

Time on Market	Units
1-30 days	291
31-60 days	205
61-90 days	184
91-120 days	105
More than 120 days	327
Total units sold	1,153
Average market time	92.6

Financing of Sales	
Type	# Units
FHA	73
VA	22
Conventional	859
Assumption	2
Cash	161
Owner Financed	3
Other Terms	33



TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplexes	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	88	3	5	16	12	6	4	1	39	39
\$ 20,000 - 29,999	156	8	14	10	22	3	0	2	37	37
\$ 30,000 - 39,999	239	20	13	6	17	7	0	2	32	32
\$ 40,000 - 49,999	282	9	24	8	13	3	1	1	26	26
\$ 50,000 - 59,999	422	15	27	8	17	10	2	2	39	39
\$ 60,000 - 69,999	458	3	14	5	44	2	8	1	60	60
\$ 70,000 - 79,999	358	9	23	5	27	7	5	1	45	45
\$ 80,000 - 89,999	338	7	19	3	42	8	8	3	64	64
\$ 90,000 - 99,999	340	3	8	5	32	5	0	3	45	45
\$100,000 - 119,999	532	6	21	5	57	11	2	1	76	76
\$120,000 - 139,999	677	5	19	2	106	17	1	6	132	132
\$140,000 - 159,999	540	4	25	2	60	18	0	5	85	85
\$160,000 - 179,999	569	0	27	2	47	27	0	9	85	85
\$180,000 - 199,999	413	3	17	4	29	22	1	1	57	57
\$200,000 - 249,999	831	3	59	7	34	80	1	2	124	124
\$250,000 - 299,999	704	2	49	0	13	54	0	3	70	70
\$300,000 - 399,999	681	2	28	1	14	62	0	2	79	79
\$400,000 - 499,999	316	1	3	2	2	20	0	2	26	26
\$500,000 - 749,999	220	0	4	0	3	17	0	0	20	20
\$750,000 - 999,999	106	0	0	0	0	6	0	0	6	6
\$1,000,000 or over	104	0	1	0	0	6	0	0	6	6
Total Types	8,374	103	400	91	591	391	33	47	1,153	1,153
Average Price	\$206,600	\$86,800	\$168,300	\$87,100	\$126,900	\$270,200	\$74,500	\$152,500	\$171,900	\$171,900
Median Price	\$152,000	\$59,900	\$154,900	\$58,000	\$123,500	\$232,900	\$72,500	\$145,000	\$134,500	\$134,500