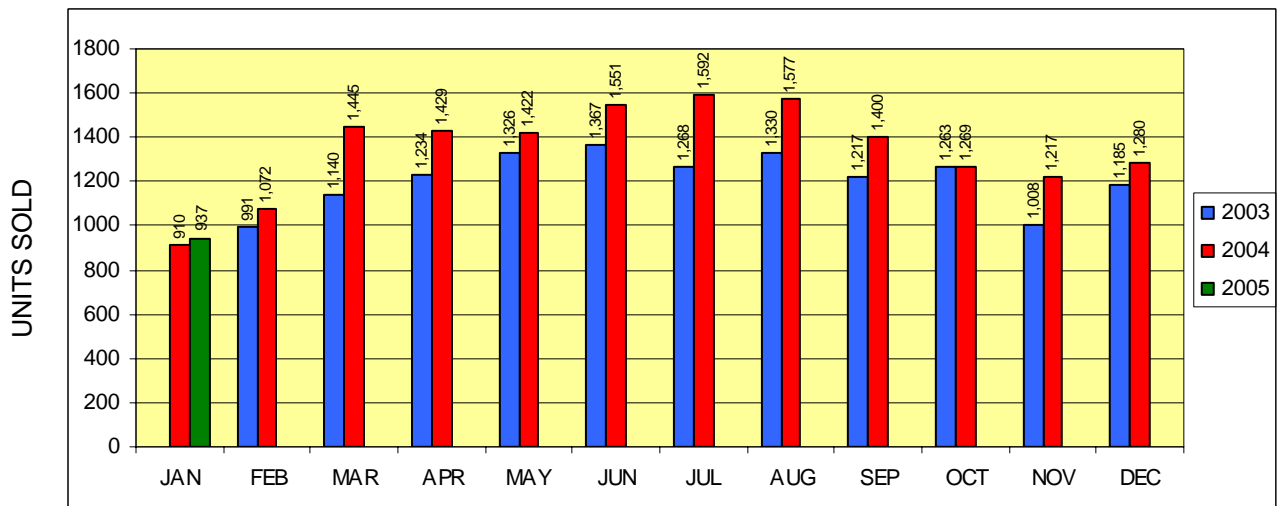


## January 2005 Home Sales

Time on Market	Units
1-30 days	242
31-60 days	149
61-90 days	140
91-120 days	106
More than 120 days	277
Total units sold	937
Average market time	98.3

Financing of Sales	
Type	# Units
FHA	53
VA	15
Conventional	706
Assumption	1
Cash	139
Owner Financed	3
Other Terms	20



TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Condo/Co-Op	Duplexes	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	115	3	4	26	14	8	1	5	54	54
\$ 20,000 - 29,999	175	9	15	6	11	0	0	0	17	17
\$ 30,000 - 39,999	239	24	16	2	27	1	1	1	32	32
\$ 40,000 - 49,999	308	10	19	8	26	0	0	3	37	37
\$ 50,000 - 59,999	407	11	18	4	32	7	3	1	47	47
\$ 60,000 - 69,999	373	12	21	8	31	5	2	0	46	46
\$ 70,000 - 79,999	315	5	9	6	22	3	0	0	31	31
\$ 80,000 - 89,999	383	14	8	2	33	6	1	1	43	43
\$ 90,000 - 99,999	342	1	4	6	33	7	3	2	51	51
\$100,000 - 119,999	575	3	24	7	66	8	0	2	83	83
\$120,000 - 139,999	728	3	10	6	75	18	2	0	101	101
\$140,000 - 159,999	591	1	3	1	45	19	0	2	67	67
\$160,000 - 179,999	503	1	11	1	35	21	0	4	61	61
\$180,000 - 199,999	448	1	12	2	17	31	0	0	50	50
\$200,000 - 249,999	797	2	39	2	23	49	1	2	77	77
\$250,000 - 299,999	531	0	6	0	8	40	1	0	49	49
\$300,000 - 399,999	489	0	10	0	12	45	0	3	60	60
\$400,000 - 499,999	220	0	2	0	3	15	0	0	18	18
\$500,000 - 749,999	183	1	2	0	0	10	0	0	10	10
\$750,000 - 999,999	96	0	0	0	1	1	0	0	2	2
\$1,000,000 or over	62	0	1	0	0	1	0	0	1	1
<b>Total Types</b>	<b>7,880</b>	<b>101</b>	<b>234</b>	<b>87</b>	<b>514</b>	<b>295</b>	<b>15</b>	<b>26</b>	<b>937</b>	<b>937</b>
Average Price	\$188,000	\$69,800	\$141,000	\$63,300	\$117,600	\$238,500	\$97,600	\$121,900	\$150,400	\$150,400
Median Price	\$139,900	\$59,000	\$107,500	\$54,900	\$107,000	\$221,400	\$80,000	\$91,000	\$123,000	\$123,000