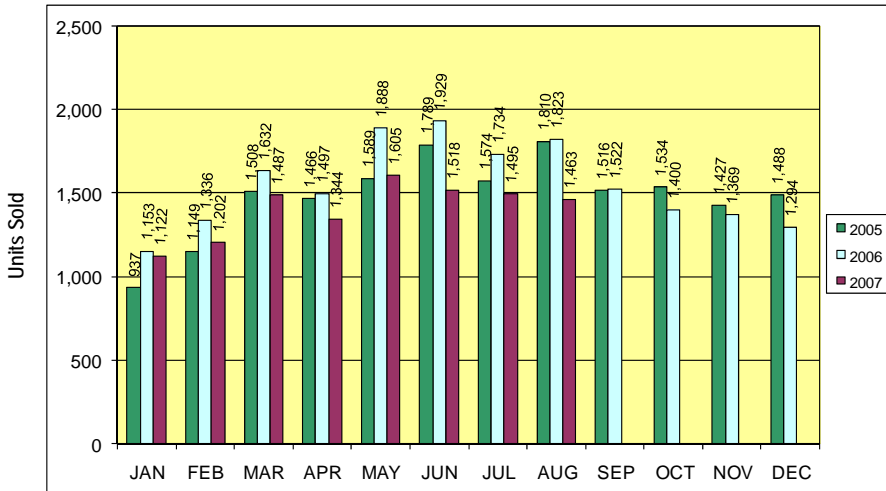
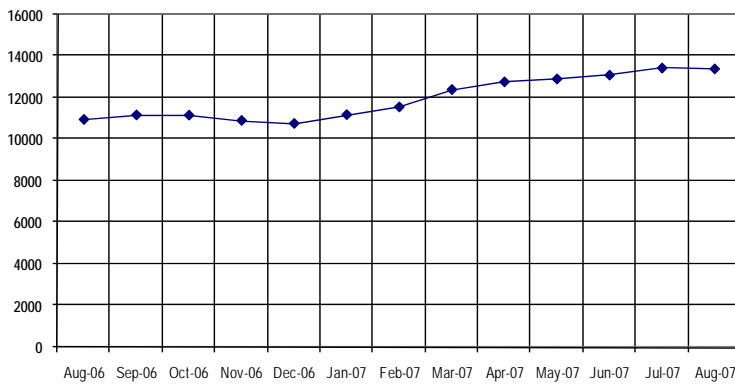


Monthly Sales Comparison



Inventory Trend



Time on Market	Units
1-30 days	390
31-60 days	271
61-90 days	196
91-120 days	168
More than 120 days	393
Average market time	95.91

Financing of Sales	
Type	# Units
FHA	101
VA	22
Conventional	1,036
Cash	244
Owner Financed	4
Other Terms	56

TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Duplex	Condo/Co-Op	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	258	12	8	39	44	9	5	2	99	673
\$ 20,000 - 29,999	238	15	10	4	27	9	1	2	43	411
\$ 30,000 - 39,999	278	27	17	7	35	5	1	3	51	356
\$ 40,000 - 49,999	347	20	19	5	29	0	0	2	36	314
\$ 50,000 - 59,999	516	23	22	4	31	8	2	2	47	389
\$ 60,000 - 69,999	630	29	14	6	39	5	2	4	56	449
\$ 70,000 - 79,999	569	20	17	8	48	2	1	2	61	485
\$ 80,000 - 89,999	561	12	18	12	47	7	3	0	69	462
\$ 90,000 - 99,999	468	8	11	3	33	5	1	1	43	458
\$100,000 - 119,999	828	21	20	4	88	17	1	3	113	899
\$120,000 - 139,999	943	15	53	6	108	18	1	7	140	1,070
\$140,000 - 159,999	876	6	37	4	81	16	0	9	110	928
\$160,000 - 179,999	860	4	40	5	49	33	0	9	96	842
\$180,000 - 199,999	709	4	42	2	33	32	0	7	74	643
\$200,000 - 249,999	1,253	11	80	1	53	84	0	2	140	1,232
\$250,000 - 299,999	1,005	2	73	1	32	68	0	1	102	834
\$300,000 - 399,999	972	7	77	2	14	68	0	3	87	733
\$400,000 - 499,999	466	0	25	3	5	48	0	0	56	338
\$500,000 - 749,999	430	0	17	0	2	17	0	1	20	285
\$750,000 - 999,999	187	0	2	0	0	9	0	0	9	74
\$1,000,000 or over	152	0	3	0	1	10	0	0	11	51
Total Types	12,546	236	605	116	799	470	18	60	1,463	11,926
Average Sales Price	\$212,000	\$90,000	\$214,000	\$78,000	\$125,000	\$290,000	\$55,000	\$144,000	\$174,000	\$174,000
Median Sales Price	\$156,000	\$68,000	\$185,000	\$56,000	\$116,000	\$242,000	\$61,000	\$145,000	\$135,000	\$140,000