

Sales Summary

	April Total Sales			YTD Total Sales		
	2009	2008	% change	2009	2008	% change
Units	1,271	1,516	-16.2%	4,541	5,819	-22%
Median Sales Price	\$85,000	\$101,000	-15.8%	\$75,000	\$98,375	-23.8%
Ave. Sales Price	\$119,688	\$138,912	-13.8%	\$117,817	\$135,646	-13.1%

	April Existing Home Sales			YTD Existing Home Sales		
	2009	2008	% change	2009	2008	% change
Units	1,210	1,405	-13.9%	4,313	5,417	-20.3%
Median Sales Price	\$76,900	\$90,055	-14.6%	\$68,790	\$88,500	-22.3%
Ave. Sales Price	\$112,669	\$127,025	-11.3%	\$109,724	\$124,880	-12.1%

	April New Home Sales			YTD New Home Sales		
	2009	2008	% change	2009	2008	% change
Units	61	111	-45%	228	402	-43.3%
Median Sales Price	\$235,000	\$235,500	-0.2%	\$235,950	\$235,000	0.4%
Ave. Sales Price	\$259,099	\$296,230	-12.5%	\$269,899	\$282,875	-4.6%

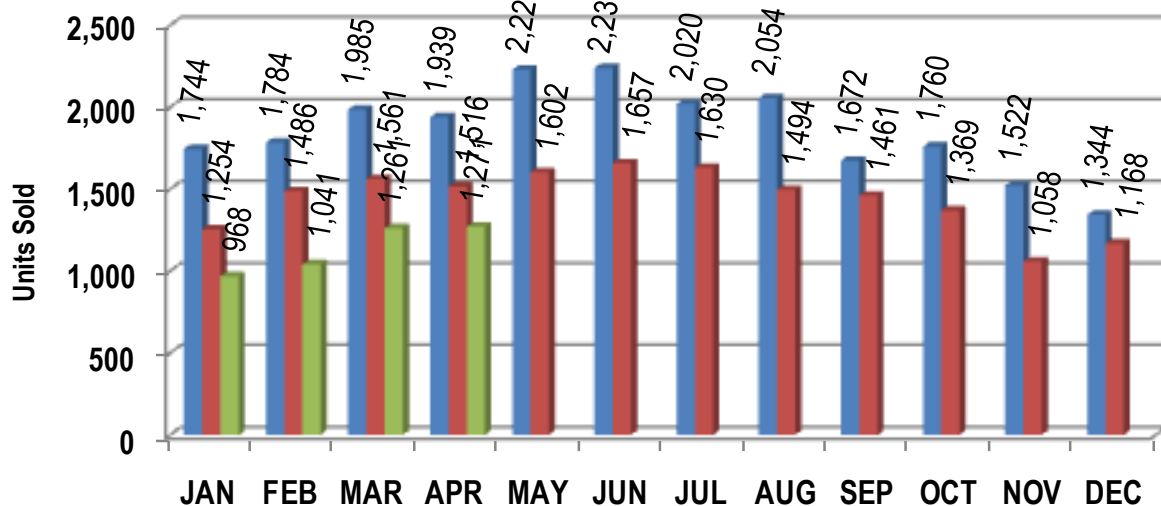
	April Bank Sales ¹			YTD Bank Sales ¹		
	2009	2008	% change	2009	2008	% change
Units	564	546	3.3%	2,162	2,166	-0.2%
Median Sales Price	\$34,000	\$48,000	-29.2%	\$38,000	\$48,900	-22.3%
Ave. Sales Price	\$59,661	\$71,025	-16%	\$63,895	\$70,146	-8.9%

	April Non-Bank Sales			YTD Non-Bank Sales		
	2009	2008	% change	2009	2008	% change
Units	707	970	-27.1%	2,379	3,653	-34.9%
Median Sales Price	\$138,000	\$140,000	-1.4%	\$131,500	\$139,900	-6%
Ave. Sales Price	\$164,004	\$178,742	-8.3%	\$165,316	\$175,382	-5.7%

Data compiled from deeds with April sales date that were recorded as of June 1, 2009, in Shelby, Fayette and Tipton counties.

¹Bank sales represent all warranty deeds recorded in Shelby, Fayette and Tipton counties where the seller was a bank, REO company or other similar institution.

Total Monthly Sales Comparison



Active Listings, Pending Sales and Foreclosure Action Summary

Active Listings (as of 5-15-09)		
	Units	Ave. List Price
Single Family	9,183	\$228,939
Condo/Co-op	649	\$206,889
Duplex	157	\$74,029
Market Total	9,989	\$225,085

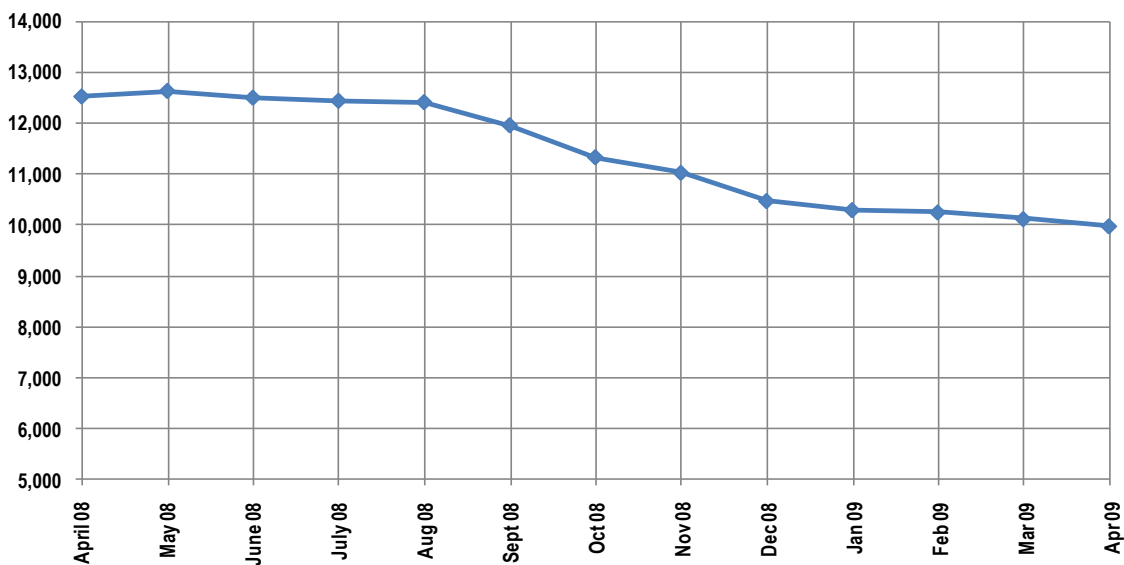
Pending Sales (as of 5-15-09)		
	Units	Ave. List Price
Single Family	1,623	\$153,003
Condo/Co-op	69	\$184,886
Duplex	19	\$50,303
Market Total	1,711	\$153,148

	April Foreclosure Actions			April Foreclosure Actions		
	2009	2008	% change	2009	2008	% change
Total	329	579	-43.2%	1,693	2,335	-27.5%

Compiled from all trustee deeds with April date recorded in Shelby, Fayette and Tipton counties as of June 1, 2009.

Active Listings: Trend and 24-month Totals

Active Listings



May-07	12,905
Jun-07	13,089
Jul-07	13,432
Aug-07	13,387
Sep-07	13,227
Oct-07	13,147
Nov-07	12,547
Dec-07	11,986
Jan-08	12,113
Feb-08	12,122
Mar-08	12,320
Apr-08	12,532
May-08	12,641
Jun-08	12,509
Jul-08	12,448
Aug-08	12,421
Sep-08	11,969
Oct-08	11,343
Nov-08	11,037
Dec-08	10,484
Jan-09	10,306
Feb-09	10,260
Mar-09	10,131
Apr-09	9,989

Area Detail – Current Month

		April Total Sales			April Existing Home Sales			April New Home Sales			April Bank Sales		
		2009	2008	% change	2009	2008	% change	2009	2008	% change	2009	2008	% change
Frayser	Units	72	108	-33.3%	72	108	-33.3%	-	-	-	52	62	-16.1%
	Median Sales Price	\$15,650	\$21,000	-25.5%	\$15,650	\$21,000	-25.5%	-	-	-	\$11,500	\$19,000	-39.5%
	Ave. Sales Price	\$23,760	\$30,621	-22.4%	\$23,760	\$30,621	-22.4%	-	-	-	\$15,164	\$19,691	-23.0%
Raleigh/ Cov. Pike	Units	99	100	-1.0%	99	98	1.0%	-	2	-	66	52	26.9%
	Median Sales Price	\$40,000	\$67,101	-40.4%	\$40,000	\$66,750	-40.1%	-	-	-	\$37,000	\$59,000	-37.3%
	Ave. Sales Price	\$46,877	\$73,711	-36.4%	\$46,877	\$72,292	-35.2%	-	\$143,236	-	\$42,426	\$61,681	-31.2%
Downtown	Units	29	43	-32.6%	25	40	-37.5%	4	3	33.3%	6	8	-25.0%
	Median Sales Price	\$179,000	\$185,000	-3.2%	\$174,750	\$184,704	-5.4%	\$222,475	\$198,000	12.4%	\$5,000	\$7,800	-35.9%
	Ave. Sales Price	\$167,556	\$185,378	-9.6%	\$162,240	\$185,181	-12.4%	\$238,162	\$188,000	26.7%	\$6,541	\$57,862	-88.7%
Midtown	Units	77	117	-34.2%	77	117	-34.2%	-	-	-	43	45	-4.4%
	Median Sales Price	\$38,500	\$78,000	-50.6%	\$38,500	\$78,000	-50.6%	-	-	-	\$24,500	\$23,600	3.8%
	Ave. Sales Price	\$111,838	\$102,039	9.6%	\$111,838	\$102,039	9.6%	-	-	-	\$59,332	\$30,138	96.9%
S. Memphis	Units	58	63	-7.9%	58	63	-7.9%	-	-	-	44	28	57.1%
	Median Sales Price	\$8,000	\$19,000	-57.9%	\$8,000	\$19,000	-57.9%	-	-	-	\$7,650	\$12,500	-38.8%
	Ave. Sales Price	\$16,032	\$27,035	-40.7%	\$16,032	\$27,035	-40.7%	-	-	-	\$12,165	\$17,361	-29.9%
Berclair/ Highland Heights	Units	52	55	-5.5%	52	55	-5.5%	-	-	-	23	25	-8.0%
	Median Sales Price	\$24,700	\$35,000	-29.4%	\$24,700	\$35,000	-29.4%	-	-	-	\$16,800	\$30,000	-44.0%
	Ave. Sales Price	\$29,451	\$40,044	-26.5%	\$29,451	\$40,044	-26.5%	-	-	-	\$21,350	\$29,190	-26.9%
E. Memphis	Units	160	217	-26.3%	160	213	-24.9%	-	4	-	37	51	-27.5%
	Median Sales Price	\$94,250	\$112,500	-16.2%	\$94,250	\$110,000	-14.3%	-	\$810,000	-	\$24,400	\$39,000	-37.4%
	Ave. Sales Price	\$125,457	\$177,116	-29.2%	\$125,457	\$165,687	-24.3%	-	\$785,690	-	\$36,080	\$24,400	47.9%
Whitehaven	Units	56	76	-26.3%	54	74	-27.0%	2	2	-	46	48	-4.2%
	Median Sales Price	\$27,500	\$42,000	-34.5%	\$27,000	\$42,000	-35.7%	-	-	-	\$23,925	\$33,000	-27.5%
	Ave. Sales Price	\$51,189	\$51,152	0.1%	\$45,029	\$49,231	-8.5%	\$212,500	\$122,250	73.8%	\$43,232	\$44,554	-3.0%
Parkway Village/ Oakhaven	Units	48	55	-12.7%	48	55	-12.7%	-	-	-	38	29	31.0%
	Median Sales Price	\$24,700	\$46,500	-46.9%	\$24,700	\$46,500	-46.9%	-	-	-	\$24,325	\$36,000	-32.4%
	Ave. Sales Price	\$27,409	\$51,758	-47.0%	\$27,409	\$51,758	-47.0%	-	-	-	\$24,665	\$38,669	-36.2%
Hickory Hill	Units	148	133	11.3%	148	130	13.8%	-	3	-	89	86	3.5%
	Median Sales Price	\$55,088	\$80,750	-31.8%	\$55,088	\$80,000	-31.1%	-	\$197,015	-	\$48,000	\$68,000	-29.4%
	Ave. Sales Price	\$68,106	\$88,789	-23.3%	\$68,106	\$86,458	-21.2%	-	\$195,001	-	\$59,375	\$75,734	-21.6%
Southwind	Units	10	11	-9.1%	8	8	-	2	3	-33.3%	4	5	-20.0%
	Median Sales Price	\$164,450	\$186,000	-11.6%	\$117,950	\$155,750	-24.3%	-	\$338,000	-	\$110,202	\$153,000	-28.0%
	Ave. Sales Price	\$190,910	\$265,135	-28.0%	\$185,650	\$244,437	-24.0%	\$211,950	\$320,330	-33.8%	\$155,076	\$201,400	-23.0%

Area Detail – Current Month

		April Total Sales			April Existing Home Sales			April New Home Sales			April Bank Sales		
		2009	2008	% change	2009	2008	% change	2009	2008	% change	2009	2008	% change
Cordova	Units	149	169	-11.8%	133	147	-9.5%	16	22	-27.3%	51	55	-7.3%
	Median Sales Price	\$130,000	\$136,900	-5.0%	\$125,500	\$133,025	-5.7%	\$160,975	\$174,810	-7.9%	\$88,000	\$108,500	-18.9%
	Ave. Sales Price	\$145,955	\$147,489	-1.0%	\$140,283	\$141,528	-0.9%	\$180,231	\$184,847	-2.5%	\$113,491	\$134,242	-15.5%
Bartlett	Units	66	61	8.2%	62	46	34.8%	4	15	-73.3%	20	8	150.0%
	Median Sales Price	\$148,500	\$164,900	-9.9%	\$147,000	\$149,350	-1.6%	\$250,000	\$227,950	9.7%	\$143,375	\$171,950	-16.6%
	Ave. Sales Price	\$160,875	\$180,799	-11.0%	\$157,736	\$163,635	-3.6%	\$247,900	\$233,829	6.0%	\$144,848	\$150,662	-3.9%
Gtown	Units	46	53	-13.2%	46	51	-9.8%	-	2	-	2	4	-50.0%
	Median Sales Price	\$261,250	\$240,000	8.9%	\$261,250	\$240,000	8.9%	-	-	-	-	\$238,000	-
	Ave. Sales Price	\$287,044	\$310,812	-7.6%	\$287,044	\$290,315	-1.1%	-	\$833,500	-	\$325,500	\$238,875	36.3%
Collierville	Units	70	92	-23.9%	64	83	-22.9%	6	9	-33.3%	8	8	0.0%
	Median Sales Price	\$296,900	\$301,250	-1.4%	\$281,500	\$281,000	0.2%	\$506,950	\$489,900	3.5%	\$252,450	\$327,450	-22.9%
	Ave. Sales Price	\$321,014	\$315,408	1.8%	\$301,401	\$303,342	-0.6%	\$530,219	\$487,911	8.7%	\$255,412	\$330,800	-22.8%
Lakeland	Units	17	24	-29.2%	13	16	-18.8%	4	8	-50.0%	3	1	200.0%
	Median Sales Price	\$232,500	\$280,000	-17.0%	\$217,000	\$243,950	-11.0%	\$248,800	\$392,875	-36.7%	\$217,000	-	-
	Ave. Sales Price	\$247,250	\$323,398	-23.5%	\$249,089	\$244,437	1.9%	\$241,275	\$481,320	-49.9%	\$216,333	\$280,000	-22.7%
Arlington	Units	17	20	-15.0%	11	12	-8.3%	6	8	-25.0%	2	3	-33.3%
	Median Sales Price	\$231,900	\$216,233	7.2%	\$203,000	\$197,000	3.0%	\$307,975	\$254,138	21.2%	-	\$184,000	-
	Ave. Sales Price	\$232,173	\$213,838	8.6%	\$209,845	\$195,658	7.3%	\$273,108	\$241,108	13.3%	\$222,500	\$198,633	12.0%
Millington	Units	15	12	25.0%	15	10	50.0%	-	2	-	5	1	400.0%
	Median Sales Price	\$154,900	\$113,500	36.5%	\$154,900	\$107,750	43.8%	-	-	-	\$118,000	-	-
	Ave. Sales Price	\$148,826	\$148,629	0.1%	\$148,826	\$114,155	30.4%	-	\$321,000	-	\$117,500	\$133,000	-11.7%
Shelby County	Units	1,168	1,390	-16.0%	1,123	1,307	-14.1%	45	83	-45.8%	535	513	4.3%
	Median Sales Price	\$77,330	\$95,000	-18.6%	\$70,000	\$86,000	-18.6%	\$240,000	\$254,500	-5.7%	\$32,000	\$45,900	-30.3%
	Ave. Sales Price	\$116,994	\$136,320	-14.2%	\$110,963	\$125,782	-11.8%	\$268,865	\$311,559	-13.7%	\$56,641	\$69,005	-17.9%
Fayette County	Units	29	44	-34.1%	20	26	-23.1%	9	18	-50.0%	5	3	66.7%
	Median Sales Price	\$166,900	\$188,650	-11.5%	\$145,500	\$132,400	9.9%	\$221,900	\$229,075	-3.1%	\$243,900	\$122,250	99.5%
	Ave. Sales Price	\$188,688	\$212,594	-11.2%	\$179,476	\$174,190	3.0%	\$209,157	\$268,065	-22.0%	\$216,326	\$120,916	78.9%
Tipton County	Units	74	82	-9.8%	67	72	-6.9%	7	10	-30.0%	24	30	-20.0%
	Median Sales Price	\$133,369	\$146,000	-8.7%	\$126,750	\$133,500	-5.1%	\$244,900	\$228,700	7.1%	\$98,866	\$94,500	4.6%
	Ave. Sales Price	\$135,171	\$143,311	-5.7%	\$122,219	\$132,689	-7.9%	\$260,535	\$219,789	18.5%	\$94,340	\$100,571	-6.2%

Area Detail – Year to Date

		YTD Total Sales			YTD Existing Home Sales			YTD New Home Sales			YTD Bank Sales		
		2009	2008	% change	2009	2008	% change	2009	2008	% change	2009	2008	% change
Frayser	Units	265	373	-29.0%	263	373	-29.5%	2	-	-	184	212	-13.2%
	Median Sales Price	\$16,500	\$26,250	-37.1%	\$16,500	\$26,250	-37.1%	-	-	-	\$14,000	\$20,193	-30.7%
	Ave. Sales Price	\$23,748	\$33,620	-29.4%	\$23,474	\$33,620	-30.2%	\$65,500	-	-	\$16,743	\$22,845	-26.7%
Raleigh/ Cov. Pike	Units	384	361	6.4%	381	356	7.0%	3	5	-40.0%	244	217	12.4%
	Median Sales Price	\$43,250	\$64,893	-33.4%	\$43,050	\$63,950	-32.7%	\$119,900	\$115,900	3.5%	\$39,500	\$56,805	-30.5%
	Ave. Sales Price	\$49,395	\$70,115	-29.6%	\$49,124	\$69,306	-29.1%	\$120,600	\$127,699	-5.6%	\$44,991	\$60,661	-25.8%
Downtown	Units	99	174	-43.1%	92	145	-36.6%	7	29	-75.9%	25	30	-16.7%
	Median Sales Price	\$188,000	\$177,250	6.1%	\$187,500	\$180,000	4.2%	\$204,950	\$150,000	36.6%	\$7,500	\$10,660	-29.6%
	Ave. Sales Price	\$174,837	\$195,023	-10.4%	\$173,311	\$200,047	-13.4%	\$213,092	\$169,903	25.4%	\$56,654	\$54,215	4.5%
Midtown	Units	248	410	-39.5%	248	409	-39.4%	-	1	-	109	159	-31.4%
	Median Sales Price	\$51,650	\$64,254	-19.6%	\$51,650	\$64,107	-19.4%	-	-	-	\$18,000	\$20,000	-10.0%
	Ave. Sales Price	\$103,447	\$100,366	3.1%	\$103,447	\$99,621	3.8%	-	\$405,000	-	\$43,535	\$38,543	13.0%
S. Memphis	Units	234	299	-21.7%	233	299	-22.1%	1	-	-	165	171	-3.5%
	Median Sales Price	\$9,225	\$18,099	-49.0%	\$9,000	\$18,099	-50.3%	-	-	-	\$7,900	\$13,000	-39.2%
	Ave. Sales Price	\$17,027	\$26,897	-36.7%	\$16,787	\$26,897	-37.6%	\$64,000	-	-	\$10,908	\$18,605	-41.4%
Berclair/ Highland Heights	Units	160	217	-26.3%	160	217	-26.3%	-	-	-	84	88	-4.5%
	Median Sales Price	\$24,000	\$39,000	-38.5%	\$24,000	\$39,000	-38.5%	-	-	-	\$17,500	\$25,500	-31.4%
	Ave. Sales Price	\$28,963	\$40,661	-28.8%	\$28,963	\$40,661	-28.8%	-	-	-	\$21,984	\$27,633	-20.4%
E. Memphis	Units	527	771	-31.6%	523	755	-30.7%	4	16	-75.0%	156	167	-6.6%
	Median Sales Price	\$99,900	\$119,900	-16.7%	\$98,400	\$115,000	-14.4%	\$712,500	\$494,500	44.1%	\$31,875	\$37,000	-13.9%
	Ave. Sales Price	\$149,650	\$167,442	-10.6%	\$145,049	\$160,143	-9.4%	\$697,250	\$511,871	36.2%	\$57,352	\$69,558	-17.5%
Whitehaven	Units	241	293	-17.7%	239	290	-17.6%	2	3	-33.3%	177	179	-1.1%
	Median Sales Price	\$30,500	\$45,000	-32.2%	\$30,300	\$44,000	-31.1%	-	\$155,000	-	\$27,000	\$34,000	-20.6%
	Ave. Sales Price	\$41,987	\$54,154	-22.5%	\$40,824	\$53,169	-23.2%	\$212,500	\$133,166	59.6%	\$36,396	\$41,584	-12.5%
Parkway Village/ Oakhaven	Units	200	227	-11.9%	200	226	-11.5%	-	1	-	149	133	12.0%
	Median Sales Price	\$28,000	\$44,500	-37.1%	\$28,000	\$44,456	-37.0%	-	-	-	\$25,000	\$38,700	-35.4%
	Ave. Sales Price	\$30,750	\$50,271	-38.8%	\$30,750	\$49,887	-38.4%	-	\$137,000	-	\$25,917	\$39,647	-34.6%
Hickory Hill	Units	529	560	-5.5%	524	548	-4.4%	5	12	-58.3%	357	355	0.6%
	Median Sales Price	\$55,000	\$74,900	-26.6%	\$54,950	\$73,750	-25.5%	\$213,000	\$199,000	7.0%	\$50,000	\$67,000	-25.4%
	Ave. Sales Price	\$67,523	\$84,145	-19.8%	\$66,093	\$81,839	-19.2%	\$203,998	\$186,940	9.1%	\$62,431	\$73,205	-14.7%
Southwind	Units	28	43	-34.9%	25	37	-32.4%	3	6	-50.0%	18	17	5.9%
	Median Sales Price	\$137,700	\$185,000	-25.6%	\$128,900	\$158,500	-18.7%	\$216,000	\$300,000	-28.0%	\$124,450	\$153,000	-18.7%
	Ave. Sales Price	\$179,318	\$283,747	-36.8%	\$173,480	\$280,814	-38.2%	\$227,966	\$301,831	-24.5%	\$137,616	\$189,375	-27.3%

Area Detail – Year to Date

		YTD Total Sales			YTD Existing Home Sales			YTD New Home Sales			YTD Bank Sales		
		2009	2008	% change	2009	2008	% change	2009	2008	% change	2009	2008	% change
Cordova	Units	534	695	-23.2%	482	630	-23.5%	52	65	-20.0%	233	238	-2.1%
	Median Sales Price	\$126,000	\$137,000	-8.0%	\$123,188	\$135,000	-8.7%	\$157,130	\$161,950	-3.0%	\$102,400	\$117,000	-12.5%
	Ave. Sales Price	\$140,248	\$148,468	-5.5%	\$137,316	\$145,292	-5.5%	\$163,385	\$177,968	-8.2%	\$117,876	\$131,862	-10.6%
Bartlett	Units	197	253	-22.1%	180	211	-14.7%	17	42	-59.5%	73	43	69.8%
	Median Sales Price	\$150,000	\$175,500	-14.5%	\$148,750	\$162,000	-8.2%	\$250,000	\$243,950	2.5%	\$140,871	\$155,000	-9.1%
	Ave. Sales Price	\$161,423	\$187,650	-14.0%	\$154,411	\$174,754	-11.6%	\$245,084	\$252,308	-2.9%	\$138,719	\$146,257	-5.2%
G'town	Units	144	201	-28.4%	142	195	-27.2%	2	6	-66.7%	7	10	-30.0%
	Median Sales Price	\$258,750	\$260,000	-0.5%	\$258,750	\$255,000	-	-	\$783,500	-	\$235,000	\$238,000	-1.3%
	Ave. Sales Price	\$308,151	\$321,547	-4.2%	\$308,086	\$309,559	-0.5%	\$613,450	\$711,166	-13.7%	\$249,985	\$251,625	-0.7%
Collierville	Units	232	295	-21.4%	206	251	-17.9%	26	44	-40.9%	28	29	-3.4%
	Median Sales Price	\$279,500	\$315,000	-11.3%	\$266,000	\$294,950	-9.8%	\$444,500	\$458,450	-3.0%	\$270,500	\$310,000	-12.7%
	Ave. Sales Price	\$301,184	\$326,073	-7.6%	\$281,333	\$300,428	-6.4%	\$458,467	\$484,763	-5.4%	\$271,957	\$312,839	-13.1%
Lakeland	Units	63	83	-24.1%	46	66	-30.3%	17	17	-	11	7	57.1%
	Median Sales Price	\$268,000	\$257,500	4.1%	\$251,000	\$234,000	7.3%	\$298,400	\$394,750	-24.4%	\$299,000	\$234,000	27.8%
	Ave. Sales Price	\$319,482	\$281,208	13.6%	\$289,407	\$241,666	19.8%	\$401,424	\$434,721	-7.7%	\$316,336	\$232,301	36.2%
Arlington	Units	89	74	20.3%	58	42	38.1%	31	32	-3.1%	20	8	150.0%
	Median Sales Price	\$220,000	\$229,250	-4.0%	\$195,750	\$213,500	-8.3%	\$280,200	\$277,905	0.8%	\$175,000	\$212,438	-17.6%
	Ave. Sales Price	\$231,879	\$235,681	-1.6%	\$211,461	\$215,246	-1.8%	\$270,081	\$262,501	2.9%	\$189,073	\$214,346	-11.8%
Millington	Units	42	558	-92.5%	41	51	-19.6%	1	4	-75.0%	13	12	8.3%
	Median Sales Price	\$106,000	\$119,000	-10.9%	\$105,000	\$113,500	-7.5%	-	\$334,250	-	\$60,000	\$128,950	-53.5%
	Ave. Sales Price	\$124,911	\$146,212	-14.6%	\$120,031	\$131,889	-9.0%	\$325,001	\$328,825	-1.2%	\$83,307	\$131,570	-36.7%
Shelby County	Units	4,175	5,328	-21.6%	4,002	5,045	-20.7%	173	283	-38.9%	2,037	2,060	-1.1%
	Median Sales Price	\$68,200	\$90,750	-24.8%	\$63,000	\$85,000	-25.9%	\$240,000	\$244,000	-1.6%	\$35,500	\$46,000	-22.8%
	Ave. Sales Price	\$114,956	\$132,606	-13.3%	\$107,824	\$123,633	-12.8%	\$279,176	\$295,471	-5.5%	\$60,238	\$67,880	-11.3%
Fayette County	Units	137	212	-35.4%	104	138	-24.6%	33	74	-55.4%	37	28	-
	Median Sales Price	\$162,900	\$172,250	-5.4%	\$142,000	\$145,000	-2.1%	\$235,950	\$233,075	1.2%	\$125,000	\$130,950	-4.5%
	Ave. Sales Price	\$195,756	\$204,906	-4.5%	\$173,561	\$168,941	2.7%	\$265,896	\$271,975	-2.2%	\$160,028	\$151,200	5.8%
Tipton County	Units	229	279	-17.9%	207	234	-11.5%	22	45	-51.1%	88	78	12.8%
	Median Sales Price	\$112,500	\$136,900	-17.8%	\$107,000	\$125,000	-14.4%	\$208,500	\$214,900	-3.0%	\$99,975	\$89,450	11.8%
	Ave. Sales Price	\$123,360	\$141,060	-12.5%	\$114,597	\$125,869	-9.0%	\$202,947	\$221,586	-8.4%	\$108,135	\$100,876	7.2%