

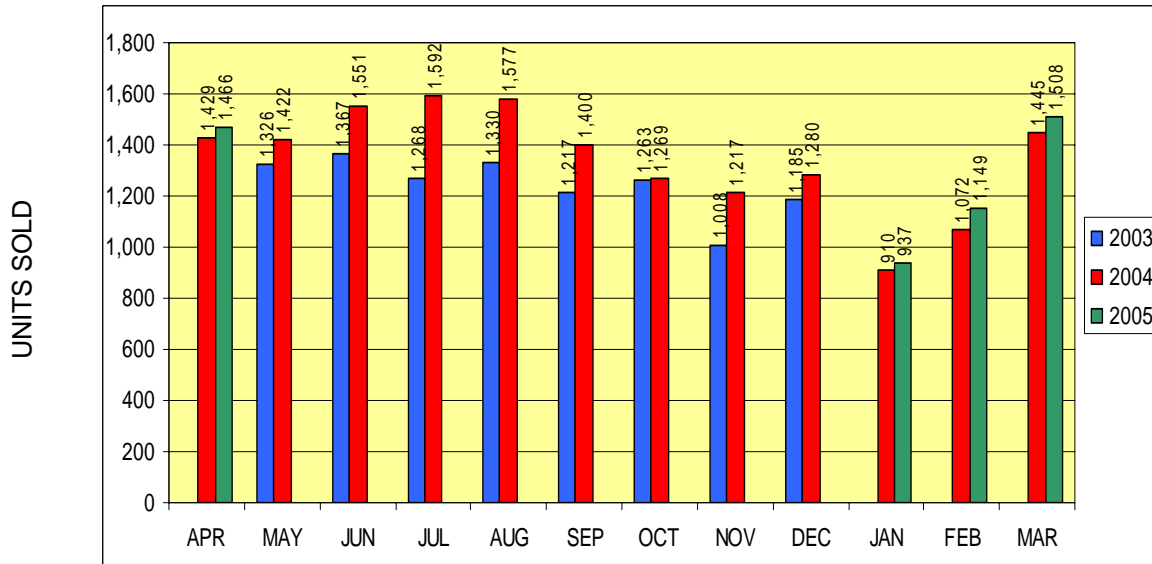


MEMPHIS AREA ASSOCIATION OF REALTORS®

April 2005 Home Sales

Time on Market	Units
1-30 days	456
31-60 days	256
61-90 days	161
91-120 days	121
More than 120 days	437
Total units sold	1,466
Average market time	94

Financing of Sales	
Type	# Units
FHA	98
VA	46
Conventional	1,080
Assumption	2
Cash	182
Owner Financed	8
Other Terms	50



TYPE/Price Class	ACTIVE LISTINGS			SOLD					Total Month	Total YTD
	S/FAM Units	Condo/Co-Op	Duplexes	0-2 Bdrms	3 Bdrms	4+ Bdrms	Duplexes	Condo/Co-Op		
\$ 19,999 or under	113	5	5	25	26	3	0	2	56	216
\$ 20,000 - 29,999	160	12	17	14	19	3	1	1	38	134
\$ 30,000 - 39,999	227	16	13	18	20	3	1	1	43	152
\$ 40,000 - 49,999	302	14	19	6	22	5	1	6	40	144
\$ 50,000 - 59,999	426	9	19	8	23	8	1	2	42	183
\$ 60,000 - 69,999	400	16	22	9	46	2	0	4	61	230
\$ 70,000 - 79,999	372	7	10	12	42	3	2	2	61	237
\$ 80,000 - 89,999	383	6	12	10	59	6	4	2	81	270
\$ 90,000 - 99,999	354	0	11	5	50	7	0	2	64	247
\$100,000 - 119,999	620	4	23	4	109	19	3	7	142	474
\$120,000 - 139,999	719	3	11	9	111	26	0	3	149	533
\$140,000 - 159,999	614	1	9	5	76	27	0	1	109	410
\$160,000 - 179,999	550	0	9	2	72	43	0	0	117	391
\$180,000 - 199,999	488	2	6	0	34	34	2	2	72	280
\$200,000 - 249,999	876	2	34	4	41	97	0	1	143	459
\$250,000 - 299,999	541	0	9	0	14	67	1	1	83	299
\$300,000 - 399,999	550	0	14	0	10	71	0	2	83	284
\$400,000 - 499,999	291	0	3	0	3	42	0	1	46	110
\$500,000 - 749,999	242	0	1	0	2	23	1	0	6	78
\$750,000 - 999,999	94	0	0	0	0	5	1	0	6	17
\$1,000,000 or over	87	0	1	0	0	4	0	0	4	11
Total Types	8,409	97	248	131	779	498	18	40	1,466	5,159
Average Price	\$197,600	\$62,000	\$138,700	\$63,400	\$122,200	\$264,500	\$167,400	\$112,300	\$165,500	\$158,100
Median Price	\$144,900	\$54,900	\$97,500	\$53,500	\$115,000	\$231,500	\$84,000	\$86,000	\$132,000	\$129,000